

LUKA PLOČE

LUKA PLOČE d.d.
Trg kralja Tomislava 21
20 340 Ploče
OIB: 51228874907

LUKA PLOČE d.d.

**UNAUDITED SEPARATE FINANCIAL REPORT
FOR THE PERIOD
01.01.2023. TO 31.03.2023.**

Ploče, April 2023

This version of our report is a translation from the original, which was prepared in the Croatian language. All possible care has been taken to ensure that the translation is an accurate representation of the original. However, in all matters of interpretation of information, views or opinions, the original language version of our report takes precedence over this translation.

Luka Ploče d.d.
MANAGEMENT REPORT
for the 1st quarter of 2023

The quarterly report in accordance with Article 468 of the ZTK comprises:

- i. QUARTERLY FINANCIAL REPORT**
 - Balance sheet
 - Statement of profit or loss
 - Statement of cash flows
 - Statement of changes in equity
 - Notes
- ii. MANAGEMENT REPORT**
- iii. STATEMENT OF RESPONSIBILITY FOR COMPILING THE QUARTERLY REPORT**

The report which follows relates to section ii. MANAGEMENT REPORT.

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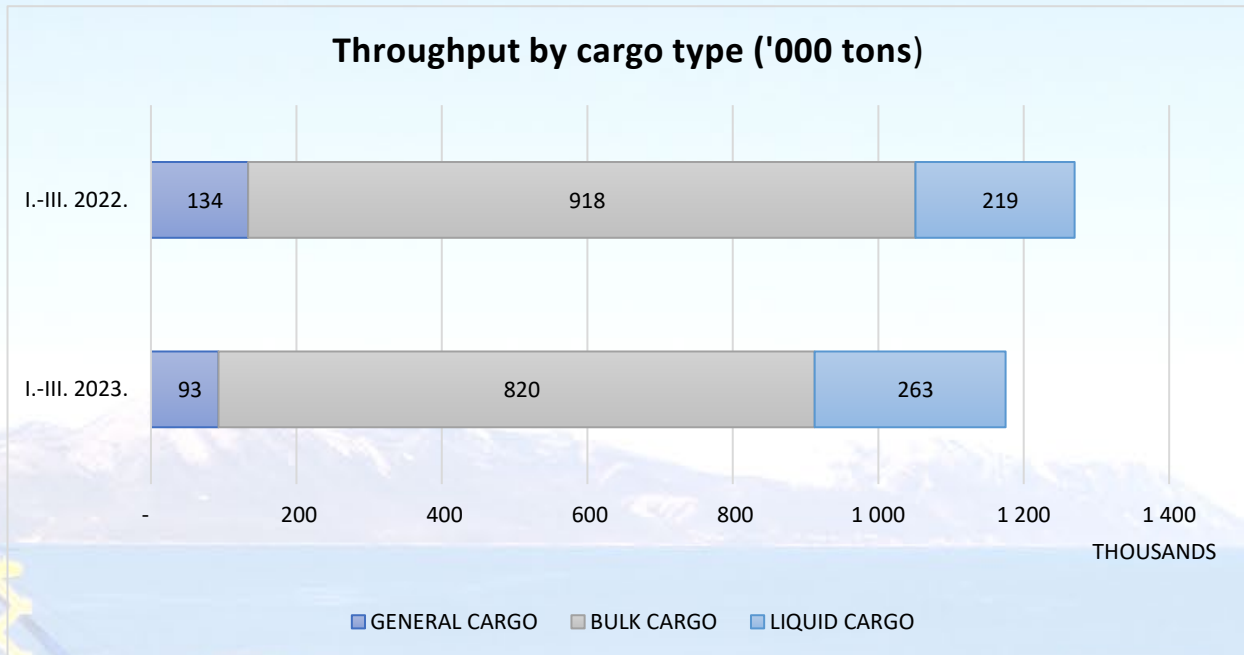
<https://www.facebook.com/luka.ploce/>



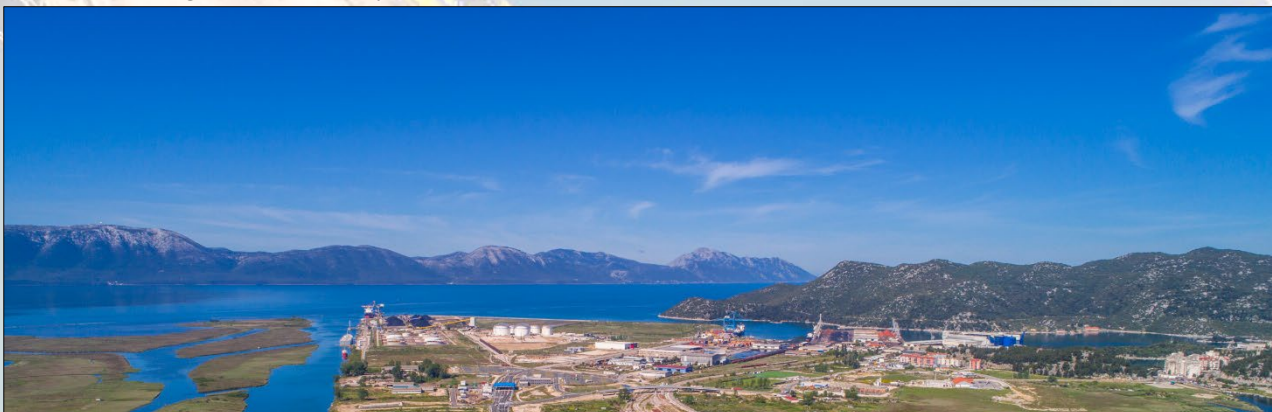
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Luka Ploče d.d.
MANAGEMENT REPORT
for the 1st quarter of 2023

- The **throughput** for the period ended 31 March 2023 amounted to 1,175,098 tons, evidencing a **decrease of 7%** in comparison to the same period in the prior year (2022: 1,270,001 tons).



- Income from sales** amounted to 8,030 thousand euros, evidencing an **increase of 17%** in comparison to the same period in the prior year (2022: 6,884 thousand euros), which can be attributed to growth in warehousing income. **Income from trading** amounted to 14,003 thousand euros, a **20% decrease** when compared to the same period in the prior year (2022: 17,487 thousand euros), which can be attributed to a drop in global commodity prices.
- Operating expenses amounted to 17,935 thousand euros (2022: 21,286 thousand euros), of which 13,452 thousand euros relates to the cost of goods sold (2022: 17,281 thousand euros). **Operating expenses excluding the cost of goods sold** evidence a **12% growth** in comparison to the prior year. This increase can be attributed to the significant growth in the **cost of energy (50%), utilities/levies (30%), and maintenance and certification costs (48%)**.
- Financial costs have increased due to an increase in interest charges as a result of the short-term debt financing assumed during the back end of 2022. In addition, the effect of negative exchange rate differences related to USD/EUR conversions impacted on the overall increase in financial costs during the quarter.
- EBITDA margin excluding the impact of trading** for the period ended 31 March 2023 amounted to **46%** while the EBITDA margin for the same period in 2022 amounted to 42%.



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for the 1st quarter of 2023

KEY FINANCIAL INDICATORS

	REALISED 1-3/2023.	REALISED 1-3/2022.
EBITDA (earnings before interest, taxation, depreciation and amortisation) ('000 euro)	4,371	3,114
EBITDA margin	19.60%	12.76%
EBIT ('000 euro)	3,813	2,589
EBIT margin	17.09%	10.61%
Net income before taxation ('000 euro)	3,336	2,480

	REALISED 1-3/2023.	REALISED 2022.
Liquidity ratios		
Working capital ('000 euro)	28,645	24,807
Current liquidity ratio	2.90	2.24
Working capital turn over	0.78	3.81
Working capital days	116	96
Days in period	90	365
Debt ratios		
Current liabilities/equity	0.23	0.31
Non-current liabilities/equity	0.24	0.24
Borrowings/equity	0.26	0.35
Liabilities/equity	0.46	0.56
Liabilities/assets	0.32	0.36
	REALISED 1-3/2023.	REALISED 1-3/2022.
Performance ratios		
EBITDA margin	19.60%	12.76%
EBIT margin	17.09%	10.61%
Net margin before taxation	14.95%	8.83%
Productivity indicators		
Number of employees	395	374
Income per employee	56,471	65,240

The Russian-Ukrainian crisis and impact of sanctions imposed against Russia on the business

The Russian-Ukrainian crisis contributed positively to the Company's operations as a result of the disruption noted across global logistics flow chains. Namely, intensified congestion was noted in the northern ports with the Black Sea being positioned close to the warzone. This resulted in a heightened increase in vessel insurance costs which further contributed to the growth in overall costs of logistics across that route, coupled with already prominent congestion present. Consequently, the aforementioned challenges redirected additional business by means of driving additional throughput to the Company. This can be seen when comparing current period throughput to that in the period prior to the crisis - an increase of 51% in throughput was noted when comparing quarter 1 of 2023 to quarter 1 of 2021. Although a 7% decrease in overall throughput was noted in quarter 1 of 2023 as compared to the same period in the prior year, operating income excluding trading income evidences a 20% growth when compared to quarter 1 of 2022.

Luka Ploče d.d.
MANAGEMENT REPORT
for the 1st quarter of 2023

The Russian-Ukrainian crisis and impact of sanctions imposed against Russia on the business (continued)

The Company did not execute any financial transactions with any Russian financial institution and does not have financial exposure to same.

While the impact of the sanctions against Russia demonstrated a positive impact on the income from port activities, a significant increase in costs relating to raw materials and supplies was noted, together with marked volatility in capital markets (e.g. increased operating costs, challenges in the supply and demand chain, high inflation, etc.).

The Company has assessed the associated risks arising from the aforementioned as follows:

- Increase in the cost of transport, raw materials and supplies, energy and fuel (when compared to the prior year), which is further transferred to other costs.
- Given the significant increase in costs and compounded by logistical challenges faced, the Company has noted a significant increase in requests for advance payments by suppliers while the delivery time for receipt of goods from suppliers has been prolonged. Consequently, the Company has had to proactively plan and manage its financial resources to meet known current needs and unforeseen circumstances, including the need for increased advanced payments. Taking all this into account, the Company's liquidity was impacted which gave rise to the need for additional financing.

The Company actively participates in the market in order to better position itself in these circumstances.

Trade receivables and the Company's liquidity outlook

Trade receivables as at 31 March 2023 amounted to **22.4 million euros**, which evidences an decrease of **6%** when compared to the same period in the prior year. **93%** of the total trade receivables are **not yet due**, of which **77%** relate to **trading goods not yet dispatched**.

Cash and cash equivalents **increased** by **239%** from 4,490 thousand euro on 31 December 2022 to **15,236 thousand euro** on 31 March 2023. **Irrevocable letters of credit** are presented in the balance sheet as "other financial assets". Irrevocable letters of credit cannot be unconditionally used for everyday transactions (readily convertible), and as such do not meet the definition of cash equivalents according to IAS 7. These amounted to **3,206 thousand euro** on 31 March 2023, and evidence a **decrease** of **77%** when compared to 31 December 2022. This decrease is attributed to the realisation of trading goods purchased during quarter 1 of 2023 amounting to 13,604 thousand euro. On 31 March 2023, the letters of credit recognised in the balance sheet relate fully to the advance on the purchase of a new mobile port crane.

The Company continues to maintain a satisfactory level of liquid assets sufficient to meet all liabilities as they fall due.

Human resources

The **employee headcount** has **increased** from 374 employees as at 31 March 2022 to **395** employees as at 31 March 2023. Employee costs have **increased** by **7%** as compared to the same period in the prior year due to the increase in headcount. The average gross salary per employee amounts to 1,328 euros in quarter 1 of 2023, while the same amounted to 1,367 euros in the prior year.

In Ploče, 28.04.2023
Management Board of Luka Ploče d.d.

Annex 1

ISSUER'S GENERAL DATA

Reporting period:

01.01.23

to

31.03.23

Year:

2023

Quarter:

1.

Quarterly financial statements

Registration number (MB):

03036138

Issuer's home Member

State code:

HR

Entity's registration
number (MBS):

090006523

Personal identification
number (OIB):

51228874907

LEI:

74780000POWHNTXNI633

Institution
code:

2574

Name of the issuer: Luka Ploče d.d.

Postcode and town:

20340

Ploče

Street and house number:

Trg kralja Tomislava 21

E-mail address:

financije@luka-ploce.hr

Web address:

www.luka-ploce.hr

Number of employees
(end of the reporting

417

Consolidated report:

KN

(KN-not consolidated/KD-consolidated)

Audited:

RN

(RN-not audited/RD-audited)

Names of subsidiaries (according to IFRS):

Registered office:

MB:

Bookkeeping firm:

Ne

(Yes/No)

(name of the bookkeeping firm)

Contact person:

DANIELA MARELIĆ

(only name and surname of the contact person)

Telephone:

020 603 223

E-mail address:

d.marelic@luka-ploce.hr

Audit firm:

(name of the audit firm)

Certified auditor:

(name and surname)

BALANCE SHEET
balance as at 31.03.2023

in EUR

Submitter: Luka Ploče d.d.

Item	ADP code	Last day of the preceding business year	At the reporting date of the current period
1	2	3	4
A) RECEIVABLES FOR SUBSCRIBED CAPITAL UNPAID	001	0	0
B) FIXED ASSETS (ADP 003+010+020+031+036)	002	54.196.995	54.046.666
I INTANGIBLE ASSETS (ADP 004 to 009)	003	21.501	20.794
1 Research and development	004	0	0
2 Concessions, patents, licences, trademarks, software and other rights	005	0	0
3 Goodwill	006	0	0
4 Advances for the purchase of intangible assets	007	0	0
5 Intangible assets in preparation	008	0	0
6 Other intangible assets	009	21.501	20.794
II TANGIBLE ASSETS (ADP 011 to 019)	010	52.908.733	52.759.111
1 Land	011	4.755.231	4.699.869
2 Buildings	012	1.017.651	1.011.876
3 Plant and equipment	013	41.596.292	41.648.827
4 Tools, working inventory and transportation assets	014	2.414.569	2.323.670
5 Biological assets	015	0	0
6 Advances for the purchase of tangible assets	016	2.407.013	2.358.508
7 Tangible assets in preparation	017	435.763	435.763
8 Other tangible assets	018	0	0
9 Investment property	019	282.214	280.598
III FIXED FINANCIAL ASSETS (ADP 021 to 030)	020	1.006.230	1.006.230
1 Investments in holdings (shares) of undertakings within the group	021	995.679	995.679
2 Investments in other securities of undertakings within the group	022	0	0
3 Loans, deposits, etc. to undertakings within the group	023	0	0
4. Investments in holdings (shares) of companies linked by virtue of participating interests	024	10.551	10.551
5 Investment in other securities of companies linked by virtue of participating interests	025	0	0
6 Loans, deposits etc. to companies linked by virtue of participating interests	026	0	0
7 Investments in securities	027	0	0
8 Loans, deposits, etc. given	028	0	0
9 Other investments accounted for using the equity method	029	0	0
10 Other fixed financial assets	030	0	0
IV RECEIVABLES (ADP 032 to 035)	031	108.389	108.389
1 Receivables from undertakings within the group	032	0	0
2 Receivables from companies linked by virtue of participating interests	033	0	0
3 Customer receivables	034	0	0
4 Other receivables	035	108.389	108.389
V DEFERRED TAX ASSETS	036	152.142	152.142
C) CURRENT ASSETS (ADP 038+046+053+063)	037	44.571.970	43.566.530
I INVENTORIES (ADP 039 to 045)	038	910.969	974.273
1 Raw materials and consumables	039	909.243	973.324
2 Work in progress	040	0	0
3 Finished goods	041	0	0
4 Merchandise	042	0	0
5 Advances for inventories	043	1.726	949
6 Fixed assets held for sale	044	0	0
7 Biological assets	045	0	0
II RECEIVABLES (ADP 047 to 052)	046	24.422.322	23.362.001
1 Receivables from undertakings within the group	047	0	16.274
2 Receivables from companies linked by virtue of participating interests	048	0	0
3 Customer receivables	049	23.918.981	22.442.520
4 Receivables from employees and members of the undertaking	050	1.761	4.452
5 Receivables from government and other institutions	051	477.107	886.485
6 Other receivables	052	24.473	12.270
III CURRENT FINANCIAL ASSETS (ADP 054 to 062)	053	14.748.205	3.994.043
1 Investments in holdings (shares) of undertakings within the group	054	0	0
2 Investments in other securities of undertakings within the group	055	0	0
3 Loans, deposits, etc. to undertakings within the group	056	284.774	284.774
4 Investments in holdings (shares) of companies linked by virtue of participating interests	057	0	0
5 Investment in other securities of companies linked by virtue of participating interests	058	0	0
6 Loans, deposits etc. to companies linked by virtue of participating interests	059	0	0
7 Investments in securities	060	32.465	32.465
8 Loans, deposits, etc. given	061	482.534	470.845
9 Other financial assets	062	13.948.432	3.205.959
IV CASH AT BANK AND IN HAND	063	4.490.474	15.236.213
D) PREPAID EXPENSES AND ACCRUED INCOME	064	116.874	153.598
E) TOTAL ASSETS (ADP 001+002+037+064)	065	98.885.839	97.766.794
OFF-BALANCE SHEET ITEMS	066	0	0

LIABILITIES			
A) CAPITAL AND RESERVES (ADP 068 to 070+076+077+083+086+089)	067	63.400.201	66.735.915
I INITIAL (SUBSCRIBED) CAPITAL	068	22.454.947	22.454.947
II CAPITAL RESERVES	069	11.693.820	11.693.820
III RESERVES FROM PROFIT (ADP 071+072-073+074+075)	070	5.201.058	5.201.058
1 Legal reserves	071	1.122.747	1.122.747
2 Reserves for treasury shares	072	1.181.838	1.181.838
3 Treasury shares and holdings (deductible item)	073	-141.524	-141.524
4 Statutory reserves	074	0	0
5 Other reserves	075	3.037.997	3.037.997
IV REVALUATION RESERVES	076	0	0
V FAIR VALUE RESERVES AND OTHER (ADP 078 to 082)	077	0	0
1 Financial assets at fair value through other comprehensive income (i.e. available for sale)	078	0	0
2 Cash flow hedge - effective portion	079	0	0
3 Hedge of a net investment in a foreign operation - effective portion	080	0	0
4 Other fair value reserves	081	0	0
5 Exchange differences arising from the translation of foreign operations (consolidation)	082	0	0
VI RETAINED PROFIT OR LOSS BROUGHT FORWARD (ADP 084-085)	083	17.440.426	24.050.376
1 Retained profit	084	17.440.426	24.050.376
2 Loss brought forward	085	0	0
VII PROFIT OR LOSS FOR THE BUSINESS YEAR (ADP 087-088)	086	6.609.950	3.335.714
1 Profit for the business year	087	6.609.950	3.335.714
2 Loss for the business year	088	0	0
VIII MINORITY (NON-CONTROLLING) INTEREST	089	0	0
B) PROVISIONS (ADP 091 to 096)	090	859.819	859.819
1 Provisions for pensions, termination benefits and similar obligations	091	642.096	642.096
2 Provisions for tax liabilities	092	0	0
3 Provisions for ongoing legal cases	093	217.723	217.723
4 Provisions for renewal of natural resources	094	0	0
5 Provisions for warranty obligations	095	0	0
6 Other provisions	096	0	0
C) LONG-TERM LIABILITIES (ADP 098 to 108)	097	15.095.651	15.095.651
1 Liabilities to undertakings within the group	098	0	0
2 Liabilities for loans, deposits, etc. of undertakings within the group	099	0	0
3 Liabilities to companies linked by virtue of participating interests	100	0	0
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	101	0	0
5 Liabilities for loans, deposits etc.	102	0	0
6 Liabilities to banks and other financial institutions	103	10.693.438	10.693.438
7 Liabilities for advance payments	104	0	0
8 Liabilities to suppliers	105	0	0
9 Liabilities for securities	106	0	0
10 Other long-term liabilities	107	4.402.213	4.402.213
11 Deferred tax liability	108	0	0
D) SHORT-TERM LIABILITIES (ADP 110 to 123)	109	19.449.496	15.013.529
1 Liabilities to undertakings within the group	110	36.820	89.804
2 Liabilities for loans, deposits, etc. of undertakings within the group	111	0	0
3 Liabilities to companies linked by virtue of participating interests	112	43.438	53.888
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	113	0	0
5 Liabilities for loans, deposits etc.	114	0	0
6 Liabilities to banks and other financial institutions	115	11.194.738	6.946.054
7 Liabilities for advance payments	116	0	0
8 Liabilities to suppliers	117	1.233.726	801.685
9 Liabilities for securities	118	0	0
10 Liabilities to employees	119	538.387	476.249
11 Taxes, contributions and similar liabilities	120	5.677.642	6.026.416
12 Liabilities arising from the share in the result	121	0	0
13 Liabilities arising from fixed assets held for sale	122	0	0
14 Other short-term liabilities	123	724.745	619.433
E) ACCRUALS AND DEFERRED INCOME	124	80.672	61.880
F) TOTAL – LIABILITIES (ADP 067+090+097+109+124)	125	98.885.839	97.766.794
G) OFF-BALANCE SHEET ITEMS	126	0	0

STATEMENT OF PROFIT OR LOSS
for the period 01.01.2023 to 31.03.2023

in EUR

Submitter: Luka Ploče d.d.

Item	ADP code	Same period of the previous year		Current period	
		Cumulative	Quarter	Cumulative	Quarter
1	2	3	4	5	6
I OPERATING INCOME (ADP 002 to 006)	001	24.399.635	24.399.635	22.306.009	22.306.009
1 Income from sales with undertakings within the group	002	151.313	151.313	113.281	113.281
2 Income from sales (outside group)	003	24.186.824	24.186.824	21.877.202	21.877.202
3 Income from the use of own products, goods and services	004	30.870	30.870	42.923	42.923
4 Other operating income with undertakings within the group	005	0	0	0	0
5 Other operating income (outside the group)	006	30.628	30.628	272.603	272.603
II OPERATING EXPENSES (ADP 08+009+013+017+018+019+022+029)	007	21.809.683	21.809.683	18.493.292	18.493.292
1 Changes in inventories of work in progress and finished goods	008	0	0	0	0
2 Material costs (ADP 010 to 012)	009	19.292.449	19.292.449	15.767.203	15.767.203
a) Costs of raw materials and consumables	010	1.010.919	1.010.919	1.202.667	1.202.667
b) Costs of goods sold	011	17.280.957	17.280.957	13.451.652	13.451.652
c) Other external costs	012	1.000.573	1.000.573	1.112.884	1.112.884
3 Staff costs (ADP 014 to 016)	013	1.792.324	1.792.324	1.921.156	1.921.156
a) Net salaries and wages	014	1.141.995	1.141.995	1.213.611	1.213.611
b) Tax and contributions from salary costs	015	414.183	414.183	459.240	459.240
c) Contributions on salaries	016	236.146	236.146	248.305	248.305
4 Depreciation	017	524.371	524.371	558.511	558.511
5 Other costs	018	200.539	200.539	246.422	246.422
6 Value adjustments (ADP 020+021)	019	0	0	0	0
a) fixed assets other than financial assets	020	0	0	0	0
b) current assets other than financial assets	021	0	0	0	0
7 Provisions (ADP 023 to 028)	022	0	0	0	0
a) Provisions for pensions, termination benefits and similar obligations	023	0	0	0	0
b) Provisions for tax liabilities	024	0	0	0	0
c) Provisions for ongoing legal cases	025	0	0	0	0
d) Provisions for renewal of natural resources	026	0	0	0	0
e) Provisions for warranty obligations	027	0	0	0	0
f) Other provisions	028	0	0	0	0
8 Other operating expenses	029	0	0	0	0
III FINANCIAL INCOME (ADP 031 to 040)	030	43.212	43.212	5.099	5.099
1 Income from investments in holdings (shares) of undertakings within the group	031	0	0	0	0
2 Income from investments in holdings (shares) of companies linked by virtue of participating interests	032	0	0	0	0
3 Income from other long-term financial investment and loans granted to undertakings within the group	033	0	0	0	0
4 Other interest income from operations with undertakings within the group	034	1.882	1.882	1.685	1.685
5 Exchange rate differences and other financial income from operations with undertakings within the group	035	0	0	0	0
6 Income from other long-term financial investments and loans	036	0	0	0	0
7 Other interest income	037	12	12	809	809
8 Exchange rate differences and other financial income	038	41.318	41.318	2.605	2.605
9 Unrealised gains (income) from financial assets	039	0	0	0	0
10 Other financial income	040	0	0	0	0
IV FINANCIAL EXPENSES (ADP 042 to 048)	041	153.236	153.236	482.102	482.102
1 Interest expenses and similar expenses with undertakings within the group	042	0	0	0	0
2 Exchange rate differences and other expenses from operations with undertakings within the group	043	0	0	0	0
3 Interest expenses and similar expenses	044	128.104	128.104	182.241	182.241
4 Exchange rate differences and other expenses	045	25.132	25.132	299.861	299.861
5 Unrealised losses (expenses) from financial assets	046	0	0	0	0
6 Value adjustments of financial assets (net)	047	0	0	0	0
7 Other financial expenses	048	0	0	0	0
V SHARE IN PROFIT FROM UNDERTAKINGS LINKED BY VIRTUE OF PARTICIPATING INTERESTS	049	0	0	0	0
VI SHARE IN PROFIT FROM JOINT VENTURES	050	0	0	0	0
VII SHARE IN LOSS OF COMPANIES LINKED BY VIRTUE OF PARTICIPATING INTEREST	051	0	0	0	0
VIII SHARE IN LOSS OF JOINT VENTURES	052	0	0	0	0
IX TOTAL INCOME (ADP 001+030+049 +050)	053	24.442.847	24.442.847	22.311.108	22.311.108
X TOTAL EXPENDITURE (ADP 007+041+051 + 052)	054	21.962.919	21.962.919	18.975.394	18.975.394
XI PRE-TAX PROFIT OR LOSS (ADP 053-054)	055	2.479.928	2.479.928	3.335.714	3.335.714
1 Pre-tax profit (ADP 053-054)	056	2.479.928	2.479.928	3.335.714	3.335.714
2 Pre-tax loss (ADP 054-053)	057	0	0	0	0
XII INCOME TAX	058	0	0	0	0
XIII PROFIT OR LOSS FOR THE PERIOD (ADP 055-059)	059	2.479.928	2.479.928	3.335.714	3.335.714
1 Profit for the period (ADP 055-059)	060	2.479.928	2.479.928	3.335.714	3.335.714
2 Loss for the period (ADP 059-055)	061	0	0	0	0
DISCONTINUED OPERATIONS (to be filled in by undertakings subject to IFRS only with discontinued operations)					
XIV PRE-TAX PROFIT OR LOSS OF DISCONTINUED OPERATIONS (ADP 063-064)	062	0	0	0	0
1 Pre-tax profit from discontinued operations	063	0	0	0	0
2 Pre-tax loss on discontinued operations	064	0	0	0	0

XV INCOME TAX OF DISCONTINUED OPERATIONS	065	0	0	0	0
1 Discontinued operations profit for the period (ADP 062-065)	066	0	0	0	0
2 Discontinued operations loss for the period (ADP 065-062)	067	0	0	0	0
TOTAL OPERATIONS (to be filled in only by undertakings subject to IFRS with discontinued operations)					
XVI PRE-TAX PROFIT OR LOSS (ADP 055-+062)	068	0	0	0	0
1 Pre-tax profit (ADP 068)	069	0	0	0	0
2 Pre-tax loss (ADP 068)	070	0	0	0	0
XVII INCOME TAX (ADP 058+065)	071	0	0	0	0
XVIII PROFIT OR LOSS FOR THE PERIOD (ADP 068-071)	072	0	0	0	0
1 Profit for the period (ADP 068-071)	073	0	0	0	0
2 Loss for the period (ADP 071-068)	074	0	0	0	0
APPENDIX to the P&L (to be filled in by undertakings that draw up consolidated annual financial statements)					
XIX PROFIT OR LOSS FOR THE PERIOD (ADP 076+077)	075	0	0	0	0
1 Attributable to owners of the parent	076	0	0	0	0
2 Attributable to minority (non-controlling) interest	077	0	0	0	0
STATEMENT OF OTHER COMPREHENSIVE INCOME (to be filled in by undertakings subject to IFRS)					
I PROFIT OR LOSS FOR THE PERIOD	078	2.479.928	2.479.928	3.335.714	3.335.714
II OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAX (ADP 80+ 87)	079	0	0	0	0
III Items that will not be reclassified to profit or loss (ADP 081 to 085)	080	0	0	0	0
1 Changes in revaluation reserves of fixed tangible and intangible assets	081	0	0	0	0
2 Gains or losses from subsequent measurement of equity instruments at fair value through other comprehensive income	082	0	0	0	0
3 Fair value changes of financial liabilities at fair value through statement of profit or loss, attributable to changes in their credit risk	083	0	0	0	0
4 Actuarial gains/losses on the defined benefit obligation	084	0	0	0	0
5 Other items that will not be reclassified	085	0	0	0	0
6 Income tax relating to items that will not be reclassified	086	0	0	0	0
IV Items that may be reclassified to profit or loss (ADP 088 to 095)	087	0	0	0	0
1 Exchange rate differences from translation of foreign operations	088	0	0	0	0
2 Gains or losses from subsequent measurement of debt securities at fair value through other comprehensive income	089	0	0	0	0
3 Profit or loss arising from effective cash flow hedging	090	0	0	0	0
4 Profit or loss arising from effective hedge of a net investment in a foreign operation	091	0	0	0	0
5 Share in other comprehensive income/loss of companies linked by virtue of participating interests	092	0	0	0	0
6 Changes in fair value of the time value of option	093	0	0	0	0
7 Changes in fair value of forward elements of forward contracts	094	0	0	0	0
8 Other items that may be reclassified to profit or loss	095	0	0	0	0
9 Income tax relating to items that may be reclassified to profit or loss	096	0	0	0	0
V NET OTHER COMPREHENSIVE INCOME OR LOSS (ADP 080+087-086 - 096)	097	0	0	0	0
VI COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 078+097)	098	2.479.928	2.479.928	3.335.714	3.335.714
APPENDIX to the Statement on comprehensive income (to be filled in by undertakings that draw up consolidated statements)					
VI COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 100+101)	099	0	0	0	0
1 Attributable to owners of the parent	100	0	0	0	0
2 Attributable to minority (non-controlling) interest	101	0	0	0	0

STATEMENT OF CASH FLOWS - indirect method
for the period 01.01.2023 to 31.03.2023

in EUR

Submitter: Luka Ploče d.d.			
Item	ADP code	Same period of the previous year	Current period
1	2	3	4
Cash flow from operating activities			
1 Pre-tax profit	001	2.479.928	3.335.714
2 Adjustments (ADP 003 to 010):	002	630.771	1.037.799
a) Depreciation	003	524.371	558.511
b) Gains and losses from sale and value adjustment of fixed tangible and intangible assets	004	-21.699	0
c) Gains and losses from sale and unrealised gains and losses and value adjustment of financial assets	005	0	0
d) Interest and dividend income	006	-1.894	-2.494
e) Interest expenses	007	128.104	182.241
f) Provisions	008	0	0
g) Exchange rate differences (unrealised)	009	1.889	299.541
h) Other adjustments for non-cash transactions and unrealised gains and losses	010	0	0
I Cash flow increase or decrease before changes in working capital (ADP 001+002)	011	3.110.699	4.373.513
3 Changes in the working capital (ADP 013 to 016)	012	-12.365.589	14.926.258
a) Increase or decrease in short-term liabilities	013	87.386	-430.747
b) Increase or decrease in short-term receivables	014	-12.397.563	1.460.188
c) Increase or decrease in inventories	015	-185.377	-63.303
d) Other increase or decrease in working capital	016	129.965	13.960.120
II Cash from operations (ADP 011+012)	017	-9.254.890	19.299.771
4 Interest paid	018	-128.104	-182.241
5 Income tax paid	019	0	-158.409
A) NET CASH FLOW FROM OPERATING ACTIVITIES (ADP 017 to 019)	020	-9.382.994	18.959.121
Cash flow from investment activities			
1 Cash receipts from sales of fixed tangible and intangible assets	021	120.079	0
2 Cash receipts from sales of financial instruments	022	0	0
3 Interest received	023	1.894	2.494
4 Dividends received	024	0	0
5 Cash receipts from repayment of loans and deposits	025	0	0
6 Other cash receipts from investment activities	026	0	0
III Total cash receipts from investment activities (ADP 021 to 026)	027	121.973	2.494
1 Cash payments for the purchase of fixed tangible and intangible assets	028	-552.261	-811.165
2 Cash payments for the acquisition of financial instruments	029	0	0
3 Cash payments for loans and deposits for the period	030	0	0
4 Acquisition of a subsidiary, net of cash acquired	031	0	0
5 Other cash payments from investment activities	032	0	-3.008.721
IV Total cash payments from investment activities (ADP 028 to 032)	033	-552.261	-3.819.886
B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (ADP 027 +033)	034	-430.288	-3.817.392
Cash flow from financing activities			
1 Cash receipts from the increase in initial (subscribed) capital	035	0	0
2 Cash receipts from the issue of equity financial instruments and debt financial instruments	036	0	0
3 Cash receipts from credit principals, loans and other borrowings	037	7.875	0
4 Other cash receipts from financing activities	038	0	0
V Total cash receipts from financing activities (ADP 035 to 038)	039	7.875	0
1 Cash payments for the repayment of credit principals, loans and other borrowings and debt financial instruments	040	-250.077	-4.255.051
2 Cash payments for dividends	041	0	0
3 Cash payments for finance lease	042	0	0
4 Cash payments for the redemption of treasury shares and decrease in initial (subscribed) capital	043	0	0
5 Other cash payments from financing activities	044	-140.812	-140.939
VI Total cash payments from financing activities (ADP 040 to 044)	045	-390.889	-4.395.990
C) NET CASH FLOW FROM FINANCING ACTIVITIES (ADP 039 +045)	046	-383.014	-4.395.990
1 Unrealised exchange rate differences in respect of cash and cash equivalents	047	0	0
D) NET INCREASE OR DECREASE IN CASH FLOWS (ADP 020+034+046+047)	048	-10.196.296	10.745.739
E) CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	049	14.968.746	4.490.474
F) CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD(ADP 048+049)	050	4.772.450	15.236.213

Name of the issuer: Luka Ploče d.d.

Personal identification number (OIB): 51228874907

Reporting period: 01.01.2023.-31.03.2023.

Notes to financial statements for quarterly periods include:

a) explanation of business events relevant to understanding changes in the statement of financial position and financial performance for the reporting semi-annual period of the issuer with respect to the last business year: information is provided regarding these events and relevant information published in the last annual financial statement is updated (items 15 to 15C IAS 34 - Interim financial reporting)

b) information on the access to the latest annual financial statements, for the purpose of understanding information published in the notes to financial statements drawn up for the semi-annual reporting period

c) a statement explaining that the same accounting policies are applied while drawing up financial statements for the semi-annual reporting period as in the latest annual financial statements or, in the case where the accounting policies have changed, a description of the nature and effect of the changes (item 16.A (a) IAS 34 - Interim financial reporting)

d) a description of the financial performance in the case of the issuer whose business is seasonal (items 37 and 38 IAS 34 - Interim financial reporting)

e) other comments prescribed by IAS 34 - Interim financial reporting

f) in the notes to quarterly periods financial statements, in addition to the information stated above, information in respect of the following matters shall be disclosed:

1. undertaking's name, registered office (address), legal form, country of establishment, entity's registration number and, if applicable, the indication whether the undertaking is undergoing liquidation, bankruptcy proceedings, shortened termination proceedings or extraordinary administration

2. adopted accounting policies (only an indication of whether there has been a change from the previous period)

3. the total amount of any financial commitments, guarantees or contingencies that are not included in the balance sheet, and an indication of the nature and form of any valuable security which has been provided; any commitments concerning pensions of the undertaking within the group or company linked by virtue of participating interest shall be disclosed separately

4. the amount and nature of individual items of income or expenditure which are of exceptional size or incidence

5. amounts owed by the undertaking and falling due after more than five years, as well as the total debts of the undertaking covered by valuable security furnished by the undertaking, specifying the type and form of security

6. average number of employees during the financial year

7. where, in accordance with the regulations, the undertaking capitalised on the cost of salaries in part or in full, information on the amount of the total cost of employees during the year broken down into the amount directly debiting the costs of the period and the amount capitalised on the value of the assets during the period, showing separately the total amount of net salaries and the amount of taxes, contributions from salaries and contributions on salaries

8. where a provision for deferred tax is recognised in the balance sheet, the deferred tax balances at the end of the financial year, and the movement in those balances during the financial year

9. the name and registered office of each of the undertakings in which the undertaking, either itself or through a person acting in their own name but on the undertaking's behalf, holds a participating interest, showing the proportion of the capital held, the amount of capital and reserves, and the profit or loss for the latest financial year of the undertaking concerned for which financial statements have been adopted; the information concerning capital and reserves and the profit or loss may be omitted where the undertaking concerned does not publish its balance sheet and is not controlled by another undertaking

10. the number and the nominal value or, in the absence of a nominal value, the accounting par value of the shares subscribed during the financial year within the limits of the authorised capital

11. the existence of any participation certificates, convertible debentures, warrants, options or similar securities or rights, with an indication of their number and the rights they confer

12. the name, registered office and legal form of each of the undertakings of which the undertaking is a member having unlimited liability

13. the name and registered office of the undertaking which draws up the consolidated financial statements of the largest group of undertakings of which the undertaking forms part as a controlled group member

14. the name and registered office of the undertaking which draws up the consolidated financial statements of the smallest group of undertakings of which the undertaking forms part as a controlled group member and which is also included in the group of undertakings referred to in point 13

15. the place where copies of the consolidated financial statements referred to in points 13 and 14 may be obtained, provided that they are available

16. the nature and business purpose of the undertaking's arrangements that are not included in the balance sheet and the financial impact on the undertaking of those arrangements, provided that the risks or benefits arising from such arrangements are material and in so far as the disclosure of such risks or benefits is necessary for the purposes of assessing the financial position of the undertaking

17. the nature and the financial effect of material events arising after the balance sheet date which are not reflected in the profit and loss account or balance sheet

Company Luka Ploče d.d.

a) Refer to the MANAGEMENT REPORT for quarter 1 of 2023.

b) The latest annual financial statements of the issuer can be accessed on the Issuer's official website: www.lukaploce.hr; the Zagreb Stock Exchange website: www.zse.hr; as well as on the Official register of prescribed information (HANFA).

c) Accounting policies consistent with those applied in the audited annual financial statements for the year ended 31 December 2022, have been applied to the quarterly reporting for 2023. These are in accordance with International Financial Reporting Standards as adopted in the EU.

d) Not applicable

e) Not applicable

1. Luka Ploče d.d.

Trg kralja Tomislava 21, 20340 Ploče, Croatia

MBS:090006523; Commercial court in Split, Permanent services in Dubrovnik

OIB: 51228874907 MB: 03036138

The principle activities of the Company: port services (handling of goods), storage and wholesale and retail services in domestic and foreign trade.

2. Accounting policies consistent with those applied in the audited annual financial statements for the year ended 31 December 2022, have been applied to the quarterly reporting for 2023. These are in accordance with International Financial Reporting Standards as adopted in the EU.

3. The Company does not have any financial commitments, guarantees or contingencies that are not included in the balance sheet.

4. Refer to the MANAGEMENT REPORT for quarter 1 of 2023.

5. The Company has liabilities relating to leases under IFRS 16 (4,273,222 EUR), long term bank borrowings for purchased PPE against which insurance policies have been secured (10,693,438 EUR) and liabilities towards the State for sold apartments sold on credit to its employees in accordance with the legal regulations of the Republic of Croatia in the early 1990's and which are secured by mortgages on the apartments (71,027 EUR).

6. The average number of employees during quarter 1 of 2023: 401.

7. The Company has not capitalised on the cost of salaries in part or in full.

8. Deferred tax amounts to 152,142 EUR on 31 December 2022 and 31 March 2023.

9. The Company has an equity stake in 2 associates, namely (1) Lučka sigurnost d.o.o. Trg kralja Tomislava 21, 20340 Ploče in which it holds a 49% stake and (2) Vizir d.o.o. Trg kralja Tomislava 21, 20340 Ploče in which it holds a 49% stake. Refer to note 20 and note 33 in the audited financial statements for the year ended 31 December 2022. There were no changes to said in 2023.

10. The share capital of the Company as at 31 March 2023 comprises 422,967 shares. The nominal value amounts to 400 HRK – the nominal value in EUR will be determined at the General Assembly in the second quarter of 2023.

11. The Company has no participation certificates, convertible debentures, warrants, options or similar securities or rights.

12. Not applicable

13. The consolidated financial statements of the Issuer refer to the largest group of undertakings of which the undertaking forms part as a controlled group member. The Issuer is not a controlled member of any other group. Refer to point 1 above for detail regarding name and registered office of the Issuer who is responsible for preparing consolidated financial statements.

14. Not applicable

15. The Company prepares the consolidated financial statements which are published on the websites: www.lukaploce.hr i www.zse.hr

16. Not applicable

17. There were no material events arising after the balance sheet date which were not reflected in the profit and loss account or balance sheet at 31.3.2023.

STATEMENT OF RESPONSIBILITY FOR COMPILING THE QUARTERLY REPORT

To the best of our knowledge, the quarterly financial statements of the Issuer Luka Ploče d.d. ("the Company") are prepared in accordance with International Financial Reporting Standards (IFRS) and the Croatian Accounting Act that is enforce on the date of issuance of this report.

The unaudited separate financial statements of the Company Luka Ploče d.d. and the unaudited consolidated financial statements of the Luka Ploče Group for the period 1 January 2023 to 31 March 2023 give a true and objective view of the assets and liabilities, financial position, profit or loss of the Company and the companies included in the consolidation as a whole.

The interim management report objectively presents the development and results of business activities of the Company and the companies included in the consolidation as a whole, as well as a description of the most significant risks and uncertainties to which they are exposed.

Hrvoje Livaja
President of the Management Board

Daniela Marelić
Member of the Management Board

Ploče, 28.04.2023.