



**CROATIA[®]
OSIGURANJE**

CROATIA osiguranje d.d.
Vatroslava Jagića 33, 10 000 Zagreb
www.crosig.hr

**CONSOLIDATED UNAUDITED
QUARTERLY REPORT,
FOR THE PERIOD 1.1.2020 - 30.9.2020**

Zagreb, October 2020

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I. UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

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ISSUER'S GENERAL DATA			
Reporting period:	1.1.2020	to	30.9.2020
Year:	2020		
Quarter:	3		
Quarterly financial statements			
Registration number (MB):	03276147	Issuer's home Member State code:	HR
Entity's registration number (MBS):	080051022		
Personal identification number (OIB):	26187994862	LEI:	74780000M0GHQ1VXJU20
Institution code:	199		
Name of the issuer:	CROATIA osiguranje d.d.		
Postcode and town:	10 000	ZAGREB	
Street and house number:	Vatroslava Jagića 33		
E-mail address:	info@crosig.hr		
Web address:	www.crosig.hr		
Number of employees (end of the reporting period):	3365		
Consolidated report:	KD	(KN-not consolidated/KD-consolidated)	
Audited:	RN	(RN-not audited/RD-audited)	
Names of subsidiaries (according to IFRS):	Registered office:	MB:	
CROATIA PREMIUM d.o.o.	ZAGREB	01885880	
HISTRIA CONSTRUCT d.o.o.	ZAGREB	02066378	
CORE 1 d.o.o.	ZAGREB	04570243	
AUTO MAKSIMIR VOZILA d.o.o.	ZAGREB	01804812	
AK POLICA d.o.o.	ZAGREB	02258960	
CROATIA OSIGURANJE DD	MOSTAR	20097647	
MILENIJUM OSIGURANJE A.D.	BEOGRAD	7810318	
CROATIA OSIGURANJE A.D. - ZA ŽIVOTNA OSIG.	SKOPJE	05920922	
CROATIA OSIGURANJE A.D. - ZA NEŽIVOTNA OSIG.	SKOPJE	06479570	
CROATIA OSIGURANJE MIROVINSKO DRUŠTVO D.O.O.	ZAGREB	01731742	
RAZNE USLUGE D.O.O. - U LIKVIDACIJI	ZAGREB	01892037	
CROATIA - TEHNIČKI PREGLEDI D.O.O.	ZAGREB	01450930	
PBZ CROATIA OSIGURANJE DD	ZAGREB	01583999	
CO ZDRAVLJE D.O.O.	ZAGREB	04837550	
STRMEC PROJEKT d.o.o.	ZAGREB	02586649	
AGROSERVIS STP d.o.o.	VIROVITICA	01233033	
ASTORIA d.o.o.	ZAGREB	80339362	
Bookkeeping firm:	No	(Yes/No)	(name of the bookkeeping firm)
Contact person:	Jelena Matijević (only name and surname of the contact person)		
Telephone:	01/633 3135		
E-mail address:	jelena.matijevic@crosig.hr		
Audit firm:	(name of the audit firm)		
Certified auditor:	(name and surname)		

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
(STATEMENT OF PROFIT OR LOSS)
For the period: 1.1.2020 - 30.9.2020

in HRK

Item	ADP code	Same period of the previous year			Current year		
		Life	Non-life	Total	Life	Non-life	Total
1	2	3	4	5(3+4)	6	7	8(6+7)
I Earned premiums (ADP 119 to 123)	118	528.882.769	1.741.018.531	2.269.901.300	422.578.292	1.806.901.132	2.229.479.424
1 Gross written premium	119	529.278.851	2.164.153.361	2.693.432.212	422.539.834	2.172.238.579	2.594.778.413
2 Value adjustment and charged premium value adjustment	120	0	-13.020.537	-13.020.537	0	-7.583.112	-7.583.112
3 Outward reinsurance premiums (-)	121	-61.620	-231.336.751	-231.398.371	-318.125	-217.035.443	-217.353.568
4 Change of gross provisions for unearned premiums (+/-)	122	-307.181	-198.770.070	-199.077.251	233.186	-171.549.774	-171.316.588
5 Change of provisions for unearned premiums, reinsurers' share (+/-)	123	-27.281	19.992.528	19.965.247	123.397	30.830.882	30.954.279
II Income from investments (ADP 125 to 131)	124	107.133.705	245.994.102	353.127.807	136.642.649	246.341.645	382.984.294
1 Income from branches, associates and joint ventures.	125	947.704	33.130.149	34.077.853	1.939.687	13.999.576	15.939.263
2 Income from investment in land and buildings	126	84.074	74.766.437	74.850.511	55.408	68.618.526	68.673.934
3 Interest income	127	91.105.791	78.672.584	169.778.375	79.882.985	68.472.591	148.355.576
4 Unrealised gains on investments	128	954.942	6.729.927	7.684.869	869.423	353.312	1.222.735
5 Realised gains on investments	129	13.699.059	38.999.651	52.698.710	19.225.335	64.666.111	83.891.446
6 Net positive exchange rate differences	130	0	0	0	34.319.166	12.063.953	46.383.119
7 Other income from investments	131	342.135	13.695.354	14.037.489	350.645	18.167.576	18.518.221
III Income from commissions and fees	132	1.607.981	29.950.789	31.558.770	1.573.887	30.590.339	32.164.226
IV Other insurance-technical income, net amount from reinsurance	133	167.534	32.008.452	32.175.986	384.888	35.862.534	36.247.422
V Other income	134	43.964	86.748.374	86.792.338	558.180	86.939.411	87.497.591
VI Claims incurred, net (ADP 136 + 139)	135	-279.520.792	-965.424.249	-1.244.945.041	-408.146.056	-1.029.453.160	-1.437.599.216
1 Claims settled (ADP 137+138)	136	-285.443.129	-919.718.141	-1.205.161.270	-400.491.757	-960.492.835	-1.360.984.592
1.1 Gross amount (-)	137	-285.443.129	-998.762.828	-1.284.205.957	-400.491.757	-1.008.539.984	-1.409.031.741
1.2 Reinsurers' share (+)	138	0	79.044.687	79.044.687	0	48.047.149	48.047.149
2 Change in the provision for claims (+/-) (ADP 140+141)	139	5.922.337	-45.706.108	-39.783.771	-7.654.299	-68.960.325	-76.614.624
2.1 Gross amount	140	5.922.337	-42.346.219	-36.423.882	-7.654.299	-157.088.213	-164.742.512
2.3 Reinsurers' share	141	0	-3.359.889	-3.359.889	0	88.127.888	88.127.888
VII Change in mathematical provision and other technical provisions, net of reinsurance (ADP 143+146)	142	-230.946.304	12.867.466	-218.078.838	-33.200.626	20.602.526	-12.598.100
1 Change in mathematical provisions (+/-) (ADP 144+145)	143	-230.946.304	8.946.678	-221.999.626	-33.200.626	5.206.372	-27.994.254
1.1 Gross amount (-)	144	-230.948.791	8.946.678	-222.002.113	-33.195.208	5.206.372	-27.988.836
1.2 Reinsurers' share (+)	145	2.487	0	2.487	-5.418	0	-5.418
2 Change in other technical provisions, net of reinsurance (+/-) (ADP 147+148)	146	0	3.920.788	3.920.788	0	15.396.154	15.396.154
2.1 Gross amount (-)	147	0	3.920.788	3.920.788	0	15.396.154	15.396.154
2.2 Reinsurers' share (+)	148	0	0	0	0	0	0
VIII Change of special provision for life assurance where policyholders bear the investment risk, net of reinsurance (+/-) (ADP 150+151)	149	9.069.450	0	9.069.450	8.931.962	0	8.931.962
1 Gross amount (-)	150	9.069.450	0	9.069.450	8.931.962	0	8.931.962
3 Reinsurers' share (+)	151	0	0	0	0	0	0
IX Cash payments for bonuses and rebates, net of reinsurance (ADP 153+154)	152	0	-9.060.812	-9.060.812	0	-7.887.388	-7.887.388
1 Performance-dependent (bonuses)	153	0	-6.238.284	-6.238.284	0	-5.200.416	-5.200.416
2 Performance-independent (rebates)	154	0	-2.822.528	-2.822.528	0	-2.686.972	-2.686.972

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
(STATEMENT OF PROFIT OR LOSS)
For the period: 1.1.2020 - 30.9.2020

in HRK

Item	ADP code	Same period of the previous year			Current year		
		Life	Non-life	Total	Life	Non-life	Total
1	2	3	4	5(3+4)	6	7	8(6+7)
X Operating expenses (business expenditures), net (ADP 156+160)	155	-86.282.940	-777.494.932	-863.777.872	-62.956.927	-765.082.749	-828.039.676
1 Acquisition costs (ADP 157 to 159)	156	-47.237.055	-406.351.036	-453.588.091	-30.540.678	-399.618.115	-430.158.793
1.1 Commission	157	-24.854.885	-234.612.489	-259.467.374	-11.570.834	-209.370.032	-220.940.866
1.2 Other acquisition costs	158	-22.382.170	-173.450.800	-195.832.970	-18.969.844	-189.680.966	-208.650.810
1.3 Change in deferred acquisition costs	159	0	1.712.253	1.712.253	0	-567.117	-567.117
2 Administration expenses (administrative costs) (ADP 161 to 163)	160	-39.045.885	-371.143.896	-410.189.781	-32.416.249	-365.464.634	-397.880.883
2.1 Depreciation	161	-3.667.655	-54.243.045	-57.910.700	-3.398.332	-57.506.299	-60.904.631
2.2 Salaries, taxes and contributions from/on salaries	162	-16.618.925	-147.340.546	-163.959.471	-13.325.828	-118.963.778	-132.289.606
2.3 Other administration expenses	163	-18.759.305	-169.560.305	-188.319.610	-15.692.089	-188.994.557	-204.686.646
XI Investment expenses (ADP 165 to 171)	164	-9.276.114	-56.066.303	-65.342.417	-17.754.505	-71.690.415	-89.444.920
1 Depreciation of land and buildings not occupied by an undertaking for its own activities	165	0	0	0	0	0	0
2 Interest	166	-1.125.506	-6.822.854	-7.948.360	-1.098.725	-6.977.978	-8.076.703
3 Impairment of investments	167	0	-6.507.201	-6.507.201	-1.159.412	-4.705.821	-5.865.233
4 Realised loss on investments	168	-484.817	-10.085.472	-10.570.289	-9.139.608	-18.719.785	-27.859.393
5 Unrealised loss on investments	169	-164.223	-3.352.188	-3.516.411	-3.805.209	-13.837.805	-17.643.014
6 Net negative exchange rate differences	170	-5.777.506	-1.574.520	-7.352.026	0	0	0
7 Other investment expenses	171	-1.724.062	-27.724.068	-29.448.130	-2.551.551	-27.449.026	-30.000.577
XII Other technical expenses, net of reinsurance (ADP 173+174)	172	-901.172	-40.353.240	-41.254.412	-1.398.576	-44.072.332	-45.470.908
1 Expenses of preventive activities	173	0	-774.095	-774.095	0	-1.140.586	-1.140.586
2 Other technical expenses of insurance	174	-901.172	-39.579.145	-40.480.317	-1.398.576	-42.931.746	-44.330.322
XIII Other activities, including value adjustments	175	-10.160	-5.531.953	-5.542.113	-17.212	-2.170.747	-2.187.959
XIV Profit or loss for the accounting period before tax (+/-) (ADP 118+124+132 to 135+142+149+152+155+164+172+175)	176	39.967.921	294.656.225	334.624.146	47.195.956	306.880.796	354.076.752
XV Profit or loss tax (ADP 178+179)	177	-7.818.294	-46.933.631	-54.751.925	-7.861.108	-54.121.774	-61.982.882
1 Current tax expense	178	-7.818.294	-46.998.140	-54.816.434	-7.861.108	-54.186.283	-62.047.391
2 Deferred tax expense (income)	179	0	64.509	64.509	0	64.509	64.509
XVI Profit or loss for the accounting period after tax (+/-) (ADP 176+177)	180	32.149.627	247.722.594	279.872.221	39.334.848	252.759.022	292.093.870
1 Attributable to owners of the parent	181	32.523.566	247.452.950	279.976.516	39.200.738	252.461.267	291.662.005
2 Attributable to non-controlling interest	182	-373.939	269.644	-104.295	134.110	297.755	431.865
XVII TOTAL INCOME (ADP 118+124+132+133+134+179)	183	637.835.953	2.135.784.757	2.773.620.710	561.737.896	2.206.699.570	2.768.437.466
XVIII TOTAL EXPENSES (ADP 135+142+149+152+155+164+172+175+178)	184	-605.686.326	-1.888.062.163	-2.493.748.489	-522.403.048	-1.953.940.548	-2.476.343.596
IX Other comprehensive income (ADP 186 to 193)	185	101.928.732	147.478.443	249.407.175	-20.918.286	-91.456.213	-112.374.499
1 Gains/losses arising from translation of financial statements relating to foreign operations	186	-149.522	40.293	-109.229	1.109.201	2.172.356	3.281.557
2 Gains/losses arising from the revaluation of financial assets available for sale	187	123.398.584	179.299.388	302.697.972	-27.072.480	-111.820.306	-138.692.786
3 Gains/losses arising from the revaluation of land and buildings occupied by an undertaking for its own activities	188	0	0	0	0	-1.892.105	-1.892.105
4 Gains/losses arising from the revaluation of other tangible (other than land and property) and intangible assets	189	0	0	0	0	0	0
5 Effects of cash flow hedging instruments	190	0	0	0	0	0	0
6 Actuarial gains/losses on pension plans with defined pensions	191	0	0	0	0	0	0
7 Share in other comprehensive income of associates	192	0	0	0	0	0	0
8 Income tax on other comprehensive income	193	-21.320.330	-31.861.238	-53.181.568	5.044.993	19.883.842	24.928.835
XX Total comprehensive income (ADP 180 +185)	194	134.078.359	395.201.037	529.279.396	18.416.562	161.302.809	179.719.371
1 Attributable to owners of the parent	195	134.454.272	394.874.756	529.329.028	18.273.857	161.051.547	179.325.404
2 Attributable to non-controlling interests	196	-375.913	326.281	-9.632	142.705	251.262	393.967
XXI Reclassification adjustments	197	0	0	0	0	0	0

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (BALANCE SHEET)

As at: 30.9.2020

in HRK

Item	ADP code	Last day of the preceding business year			At the reporting date of the current period		
		Life	Non-life	Total	Life	Non-life	Total
1	2	3	4	5(3+4)	6	7	8(6+7)
ASSETS							
A) INTANGIBLE ASSETS (ADP 002 +003)	001	407.778	48.318.959	48.726.737	370.144	83.064.748	83.434.892
1 Goodwill	002	0	0	0	0	0	0
2 Other intangible assets	003	407.778	48.318.959	48.726.737	370.144	83.064.748	83.434.892
B) TANGIBLE ASSETS (ADP 005 to 007)	004	21.127.013	888.164.071	909.291.084	20.510.062	857.374.369	877.884.431
1 Land and buildings occupied by an undertaking for its own activities	005	16.259.682	536.376.413	552.636.095	16.295.338	489.264.188	505.559.526
2 Equipment	006	602.616	55.612.530	56.215.146	369.249	71.373.716	71.742.965
3 Other tangible assets and inventories	007	4.264.715	296.175.128	300.439.843	3.845.475	286.736.465	300.581.940
C) INVESTMENTS (ADP 009+010+014+033)	008	3.566.682.133	6.034.361.455	9.601.043.588	3.513.416.580	6.003.881.470	9.517.298.030
I Investments in land and buildings not occupied by an undertaking for its own activities	009	1.629.143	872.023.596	873.652.739	1.586.543	1.005.919.749	1.007.506.292
II Investments in branches, associates and joint ventures (ADP 011 to 013)	010	0	77.589.581	77.589.581	0	85.046.008	85.046.008
1 Shares and holdings in branches	011	0	0	0	0	0	0
2 Shares and holdings in associates	012	0	9.628.386	9.628.386	0	10.054.555	10.054.555
3 Shares and holdings in joint ventures	013	0	67.961.195	67.961.195	0	74.991.453	74.991.453
III Financial assets (ADP 015+018+023+029)	014	3.565.052.990	5.084.748.278	8.649.801.268	3.511.830.017	4.912.915.713	8.424.745.730
1 Financial assets held to maturity (ADP 016+017)	015	1.277.694.188	1.037.566.857	2.315.261.045	1.128.417.662	945.499.535	2.073.917.197
1.1 Debt financial instruments	016	1.277.694.188	1.037.566.857	2.315.261.045	1.128.417.662	945.499.535	2.073.917.197
1.2 Other	017	0	0	0	0	0	0
2 Financial assets available for sale (ADP 019 to 022)	018	1.921.629.783	2.890.714.858	4.912.344.641	2.004.199.582	3.008.290.384	5.012.489.966
2.1 Equity financial instruments	019	24.590.609	498.588.974	523.179.583	25.912.809	468.975.448	494.888.257
2.2 Debt financial instruments	020	1.874.911.679	2.427.461.212	4.302.372.891	1.934.353.194	2.427.986.450	4.362.339.644
2.3 Units in investment funds	021	22.127.495	64.664.672	86.792.167	43.933.579	111.328.486	155.262.065
2.4 Other	022	0	0	0	0	0	0
3 Financial assets at fair value through statement of profit or loss (ADP 024 to 028)	023	5.242.699	62.444.827	67.687.526	10.034.845	30.770.559	40.805.404
3.1 Equity financial instruments	024	0	17.070.930	17.070.930	0	15.547.806	15.547.806
3.2 Debt financial instruments	025	0	0	0	0	0	0
3.3 Derivative financial instruments	026	589.945	3.080.534	3.670.479	0	287.187	287.187
3.4 Units in investment funds	027	4.652.754	42.293.363	46.946.117	10.034.845	14.935.566	24.970.411
3.5 Other	028	0	0	0	0	0	0
4 Loans and receivables (ADP 030 to 032)	029	360.486.320	994.021.738	1.354.508.056	369.177.928	928.355.235	1.297.533.163
4.1 Deposits with credit institutions	030	299.097.268	782.258.687	1.081.355.955	307.867.669	707.890.099	1.015.757.768
4.2 Loans	031	61.389.052	55.788.485	117.177.537	57.288.582	43.761.028	101.049.610
4.3 Other	032	0	155.974.564	155.974.564	4.021.677	176.704.108	180.725.785
IV Deposits with cedants	033	0	0	0	0	0	0
D) INVESTMENTS FOR THE ACCOUNT OF LIFE ASSURANCE POLICYHOLDERS WHO BEAR THE INVESTMENT RISK	034	450.937.458	0	450.937.458	443.075.497	0	443.075.497
E) REINSURANCE AMOUNT IN TECHNICAL PROVISIONS (ADP 036 to 042)	035	79.965	226.299.397	226.379.362	198.629	345.999.860	346.198.489
1 Provisions for unearned premiums, reinsurance amount	036	57.935	48.328.106	48.384.041	182.017	79.212.472	79.394.489
2 Mathematical provision, reinsurance amount	037	22.030	0	22.030	16.612	0	16.612
3 Claims outstanding, reinsurance amount	038	0	177.973.291	177.973.291	0	266.787.388	266.787.388
4 Provisions for bonuses and rebates, reinsurance amount	039	0	0	0	0	0	0
5 Equalization provision, reinsurance amount	040	0	0	0	0	0	0
6 Other technical provisions, reinsurance amount	041	0	0	0	0	0	0
7 Special provisions for life assurance where policyholders bear the investment risk, reinsurance amount	042	0	0	0	0	0	0
F) DEFERRED AND CURRENT TAX ASSETS (ADP 044 +045)	043	2.028.656	75.768.736	77.797.392	2.028.656	107.217.625	109.246.281
1 Deferred tax assets	044	2.028.656	68.047.649	70.076.305	2,028.656	69.144.991	71.173.647
2 Current tax assets	045	0	7.721.087	7.721.087	0	38.072.634	38.072.634
G) RECEIVABLES (ADP 047+050+051)	046	22.010.878	979.165.004	1.001.176.882	23.227.438	1,025.134.554	1,048.361.992
1 Receivables arising from insurance business (ADP 048+049)	047	235.763	503.377.921	503.613.684	234.230	677.491.299	677.725.529
1.1 From policyholders	048	0	502.590.925	502.590.925	0	676.405.614	676.405.614
1.2 From insurance agents or insurance brokers	049	235.763	786.996	1.022.759	234.230	1.085.685	1.319.915
2 Receivables arising from reinsurance business	050	879	47.249.357	47.250.236	0	36.006.891	36.006.891
3 Other receivables (ADP 052 to 054)	051	21.774.236	428.538.726	450.312.962	22.993.208	311.636.564	334.629.772
3.1 Receivables arising from other Insurance operations	052	0	202.997.642	202.997.642	0	190.705.335	190.705.335
3.2 Receivables for investment income	053	268.543	578.032	846.575	292.033	256.189	548.222
3.3 Other receivables	054	21.505.693	224.963.052	246.468.745	22.701.175	120.675.040	143.376.215
H) OTHER ASSETS (ADP 056+060+061)	055	39.381.104	180.970.286	220.351.390	152.223.618	538.065.261	690.288.879
1 Cash at bank and in hand (ADP 057 to 059)	056	39.381.104	175.637.699	215.018.803	152,223.618	528,137,507	680,361,125
1.1 Funds in the business account	057	13,915,217	175,060,566	188,975,783	5,597,631	527,442,773	533,040,404
1.2 Funds in the account of assets covering mathematical provisions	058	25,462,256	0	25,462,256	146,624,040	0	146,624,040
1.3 Cash in hand	059	3,631	577,133	580,764	1,947	694,734	696,681
2 Fixed assets held for sale and termination of business operations	060	0	1,963,217	1,963,217	0	1,868,075	1,868,075
3 Other	061	0	3,369,370	3,369,370	0	8,059,679	8,059,679
I) PREPAYMENTS AND ACCRUED INCOME (ADP 063 to 065)	062	1,425,135	286,222,521	287,647,656	1,513,138	299,485,346	300,998,484
1 Deferred interest and rent	063	0	1,454,551	1,454,551	0	1,334,842	1,334,842
2 Deferred acquisition costs	064	0	268,986,430	268,986,430	0	268,978,743	268,978,743
3 Other prepayments and accrued income	065	1,425,135	15,781,540	17,206,675	1,513,138	29,171,961	30,665,099
J) TOTAL ASSETS (ADP 001+004+008+034+035+043+046+055+062)	066	4,104,080,120	8,719,271,429	12,823,351,549	4,156,563,742	9,260,223,233	13,416,786,975
K) OFF-BALANCE SHEET ITEMS	067	269,163,441	2,573,102,420	2,842,265,861	311,144,434	2,613,409,813	2,924,554,247

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (BALANCE SHEET)

As at: 30.9.2020

in HRK

Item	ADP code	Last day of the preceding business year			At the reporting date of the current period		
		Life	Non-life	Total	Life	Non-life	Total
1	2	3	4	5(3+4)	6	7	8(6+7)
LIABILITIES							
A) CAPITAL AND RESERVES (ADP 069+072+073+077+081+084)	068	508.083.314	3.311.557.118	3.819.640.432	526.325.629	3.471.557.397	3.997.883.026
1 Subscribed capital (ADP 070 to 071)	069	44.288.720	545.037.080	589.325.800	44.288.720	545.037.080	589.325.800
1.1 Paid in capital - ordinary shares	070	44.288.720	545.037.080	589.325.800	44.288.720	545.037.080	589.325.800
1.2 Paid in capital - preference shares	071	0	0	0	0	0	0
2 Premium on shares issued (capital reserves)	072	0	681.482.525	681.482.525	0	681.482.525	681.482.525
3 Revaluation reserves (ADP 074 to 076)	073	176.625.491	432.713.780	609.339.271	155.698.609	339.945.096	495.643.705
3.1 Land and buildings	074	0	119.622.869	119.622.869	0	116.470.869	116.470.869
3.2 Financial assets available for sale	075	176.625.491	312.925.487	489.550.978	155.698.609	223.308.803	379.007.412
3.3 Other revaluation reserves	076	0	165.424	165.424	0	165.424	165.424
4 Reserves (ADP 078 to 080)	077	85.295.937	316.742.638	402.038.575	85.295.937	316.742.638	402.038.575
4.1 Legal reserves	078	2.214.436	27.864.354	30.078.790	2.214.436	27.864.354	30.078.790
4.2 Statutory reserve	079	7.581.501	139.638.995	147.220.496	7.581.501	139.638.995	147.220.496
4.3 Other reserves	080	75.500.000	149.239.289	224.739.289	75.500.000	149.239.289	224.739.289
5 Retained profit or loss brought forward (ADP 082 + 083)	081	164.008.543	1.034.053.589	1.198.062.132	201.841.625	1.335.888.791	1.537.730.416
5.1 Retained profit	082	164.008.543	1.034.053.589	1.198.062.132	201.841.625	1.335.888.791	1.537.730.416
5.2 Loss brought forward (-)	083	0	0	0	0	0	0
6 Profit or loss for the current accounting period (ADP 085+086)	084	37.864.623	301.527.506	339.392.129	39.200.738	252.461.267	291.662.005
6.1 Profit for the current accounting period	085	37.864.623	301.527.506	339.392.129	39.200.738	252.461.267	291.662.005
6.2 Loss for the current accounting period(-)	086	0	0	0	0	0	0
B) SUBORDINATE LIABILITIES	087	0	0	0	0	0	0
C) MINORITY INTEREST	088	630.567	11.922.791	12.553.358	773.270	11.977.616	12.750.886
D) TECHNICAL PROVISIONS (ADP 090 to 095)	089	3.009.126.063	4.233.604.886	7.242.730.949	3.054.609.505	4.550.136.840	7.604.746.345
1 Provisions for unearned premiums, gross amount	090	5.909.255	1.429.409.694	1.435.318.949	5.686.572	1.604.921.807	1.610.608.379
2 Mathematical provisions, gross amount	091	2.937.212.325	17.908.413	2.955.120.738	2.975.207.154	12.702.041	2.987.909.195
3 Claims outstanding, gross amount	092	66.004.483	2.743.831.653	2.809.836.136	73.715.779	2.905.304.960	2.979.020.739
4 Provisions for bonuses and rebates, gross amount	093	0	8.770.594	8.770.594	0	7.840.950	7.840.950
5 Equalization provision, gross amount	094	0	7.055.533	7.055.533	0	7.055.533	7.055.533
6 Other technical provisions, gross amount	095	0	26.628.999	26.628.999	0	12.311.549	12.311.549
E) SPECIAL PROVISIONS FOR LIFE ASSURANCE WHERE POLICYHOLDERS BEAR THE INVESTMENT RISK, gross amount	096	450.937.458	0	450.937.458	443.075.497	0	443.075.497
F) OTHER PROVISIONS (ADP 098 + 099)	097	3.076.787	115.844.923	118.921.710	2.138.482	89.841.264	91.979.746
1 Provisions for pensions and similar obligations	098	2.957.741	111.329.174	114.286.915	1.679.809	85.722.306	87.402.115
2 Other provisions	099	119.046	4.515.749	4.634.795	458.673	4.118.958	4.577.631
G) DEFERRED AND CURRENT TAX LIABILITIES (ADP 101 + 102)	100	36.401.392	141.425.157	177.826.549	38.532.884	165.995.939	204.528.823
1 Deferred tax liability	101	35.681.180	113.553.295	149.234.475	30.669.048	105.932.128	136.601.176
2 Current tax liability	102	720.212	27.871.862	28.592.074	7.863.836	60.063.811	67.927.647
H) DEPOSITS HELD UNDER BUSINESS CEDED	103	0	0	0	0	0	0
I) FINANCIAL LIABILITIES (ADP 105 to 107)	104	4.320.559	297.695.442	302.016.001	5.810.179	378.895.882	384.706.061
1 Loan liabilities	105	0	0	0	0	0	0
2 Liabilities for issued financial instruments	106	0	0	0	0	0	0
3 Other financial liabilities	107	4.320.559	297.695.442	302.016.001	5.810.179	378.895.882	384.706.061
J) OTHER LIABILITIES (ADP 109 to 112)	108	68.558.512	284.395.259	352.953.771	60.213.922	284.856.894	345.070.816
1 Liabilities from direct insurance business	109	6.788.834	91.501.162	98.289.996	4.295.778	94.917.581	99.213.359
2 Liabilities from coinsurance and reinsurance business	110	21.961	46.608.944	46.630.905	232.658	68.856.258	69.088.916
3 Liabilities for disposal and discontinued operations	111	0	11.832	11.832	0	11.830	11.830
4 Other liabilities	112	61.747.717	146.273.321	208.021.038	55.685.486	121.071.425	176.756.911
K) ACCRUALS AND DEFERRED INCOME (ADP 114+115)	113	22.945.468	322.825.853	345.771.321	25.084.374	306.961.401	332.045.775
1 Deferred reinsurance commission	114	0	0	0	0	0	0
2 Other accruals and deferred income	115	22.945.468	322.825.853	345.771.321	25.084.374	306.961.401	332.045.775
J) TOTAL LIABILITIES (ADP 068+087+088+089+096+097+100+103+104+108+113)	116	4.104.080.120	8.719.271.429	12.823.351.549	4.156.563.742	9.260.223.233	13.416.786.975
M) OFF-BALANCE SHEET ITEMS	117	269.163.441	2.573.102.420	2.842.265.861	311.144.434	2.613.409.813	2.924.554.247

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the period: 1.1.2020 - 30.9.2020

in HRK

Item	ADP code	Attributable to owners of the parent							Total capital and reserves (3 to 8)	Attributable to non-controlling interest	Total capital and reserves (9+10)
		Paid in capital (ordinary and preference shares)	Premium on shares issued	Revaluation reserves	Reserves (legal, statutory, other)	Retained profit or loss brought forward	Profit/loss for the year				
1	2	3	4	5	6	7	8	9	10	11	
I Balance on the first day of the previous business year	1	589.325.800	681.482.525	340.283.451	402.038.575	858.901.275	337.079.883	3.209.111.509	12.213.767	3.221.325.276	
Change in accounting policies	2	0	0	0	0	0	0	0	0	0	
Correction of errors from prior periods	3	0	0	0	0	0	0	0	0	0	
II Balance on the first day of the previous business year (restated)	4	589.325.800	681.482.525	340.283.451	402.038.575	858.901.275	337.079.883	3.209.111.509	12.213.767	3.221.325.276	
III Comprehensive income or loss for the same period of the previous year (ADP 006 + ADP 007)	5	0	0	270.729.624	0	0	339.392.129	610.121.753	449.227	610.570.980	
Profit or loss for the period	6	0	0	0	0	0	339.392.129	339.392.129	347.362	339.739.491	
2 Other comprehensive income or loss for the same period of the previous year (ADP 008 to ADP 11)	7	0	0	270.729.624	0	0	0	270.729.624	101.865	270.831.489	
Unrealised gains or losses on tangible assets (land and buildings)	8	0	0	19.583.202	0	0	0	19.583.202	25.970	19.609.172	
Unrealised gains or losses on financial assets available for sale	9	0	0	277.011.573	0	0	0	277.011.573	58.287	277.069.860	
Realised gains or losses on financial assets available for sale	10	0	0	-27.005.744	0	0	0	-27.005.744	0	-27.005.744	
Other changes in equity unrelated to owners	11	0	0	1.140.593	0	0	0	1.140.593	17.608	1.158.201	
IV Transactions with owners (previous period)	12	0	0	-1.673.804	0	339.160.857	-337.079.883	407.170	-109.636	297.534	
Increase/decrease in subscribed capital	13	0	0	0	0	0	0	0	0	0	
Other contributions by owners	14	0	0	0	0	0	0	0	0	0	
Payment of share in profit/dividend	15	0	0	0	0	0	0	0	-112.563	-112.563	
Other distribution to owners	16	0	0	-1.673.804	0	339.160.857	-337.079.883	407.170	2.927	410.097	
V Balance on the last day of the previous business year reporting period	17	589.325.800	681.482.525	609.339.271	402.038.575	1.198.062.132	339.392.129	3.819.640.432	12.553.358	3.832.193.790	
VI Balance on the first day of the current business year	18	589.325.800	681.482.525	609.339.271	402.038.575	1.198.062.132	339.392.129	3.819.640.432	12.553.358	3.832.193.790	
Change in accounting policies	19	0	0	0	0	0	0	0	0	0	
Correction of errors from prior periods	20	0	0	0	0	0	0	0	0	0	
VII Balance on the first day of the current business year (restated)	21	589.325.800	681.482.525	609.339.271	402.038.575	1.198.062.132	339.392.129	3.819.640.432	12.553.358	3.832.193.790	
VIII Comprehensive income or loss for the year	22	0	0	-112.336.601	0	0	291.662.005	179.325.404	393.967	179.719.371	
Profit or loss for the period	23	0	0	0	0	0	291.662.005	291.662.005	431.865	292.093.870	
Other comprehensive income or loss for the year	24	0	0	-112.336.601	0	0	0	-112.336.601	-37.898	-112.374.499	
Unrealised gains or losses on tangible assets (land and buildings)	25	0	0	-1.791.081	0	0	0	-1.791.081	-101.024	-1.892.105	
Unrealised gains or losses on financial assets available for sale	26	0	0	-62.509.989	0	0	0	-62.509.989	-8.449	-62.518.438	
Realised gains or losses on financial assets available for sale	27	0	0	-51.245.513	0	0	0	-51.245.513	0	-51.245.513	
Other changes in equity unrelated to owners	28	0	0	3.209.982	0	0	0	3.209.982	71.575	3.281.557	
Transactions with owners (current period)	29	0	0	-1.358.965	0	339.668.284	-339.392.129	-1.082.810	-196.439	-1.279.249	
Increase/decrease in subscribed capital	30	0	0	0	0	0	0	0	0	0	
Other contributions by owners	31	0	0	0	0	0	0	0	0	0	
Payment of share in profit/dividend	32	0	0	0	0	0	0	0	-156.751	-156.751	
Other transactions with owners	33	0	0	-1.358.965	0	339.668.284	-339.392.129	-1.082.810	-39.688	-1.122.498	
Balance on the last day of the current year reporting period	34	589.325.800	681.482.525	495.643.705	402.038.575	1.537.730.416	291.662.005	3.997.883.026	12.750.886	4.010.633.912	

CONSOLIDATED STATEMENT OF CASH FLOWS – indirect method
For the period: 1.1.2020 - 30.9.2020

in HRK			
Item	ADP code	Same period of the previous year	Current business period
1	2	3	4
I Cash flow from operating activities (ADP 002+013+031)	001	-27.482.256	260.078.577
1 Cash flow before changes in operating assets and liabilities (ADP 003+004)	002	195.957.110	272.499.058
1.1 Profit/loss before tax	003	334.624.146	354.076.752
1.2 Adjustments: (ADP 005 to 012)	004	-138.667.036	-81.577.694
1.2.1 Depreciation of property and equipment	005	43.063.883	45.737.082
1.2.2 Amortization of intangible assets	006	14.846.817	15.167.549
1.2.3 Impairment and gains/losses on fair valuation	007	1.732.112	11.270.541
1.2.4 Interest expenses	008	7.948.360	8.076.703
1.2.5 Interest income	009	-169.778.375	-148.355.576
1.2.6 Share in profit of associates	010	-9.210.914	-7.438.215
1.2.7 Profit/loss from the sale of tangible assets (including land and buildings)	011	-428.176	444.780
1.2.8 Other adjustments	012	-26.840.743	-6.480.558
2 Increase/decrease in operating assets and liabilities (ADP 014 to 030)	013	-174.090.244	38.916.000
2.1 Increase/decrease in financial assets available for sale	014	-304.279.564	-153.152.288
2.2 Increase/decrease in financial assets at fair value through statement of profit or loss	015	141.512.387	11.238.364
2.3 Increase/decrease in loans and receivables	016	-249.161.606	52.460.574
2.4 Increase/decrease in deposits with cedants	017	0	0
2.5 Increase/decrease in investments for the account of life assurance policyholders who bear the investment risk	018	-14.979.743	7.861.961
2.6 Increase/decrease in reinsurance amount in technical provisions	019	-16.984.701	-119.819.127
2.7 Increase/decrease in tax assets	020	-26.186.266	-31.384.380
2.8 Increase/decrease in receivables	021	-140.658.426	-112.881.450
2.9 Increase/decrease in other assets	022	0	0
2.10 Increase/decrease in prepayments and accrued income	023	-9.493.819	-13.303.531
2.11 Increase/decrease in technical provisions	024	453.651.093	361.258.163
2.12 Increase/decrease in special provisions for life assurance where policyholders bear the investment risk	025	14.979.743	-7.861.961
2.13 Increase/decrease in tax liabilities	026	25.204.008	29.697.307
2.14 Increase/decrease in deposits held under reinsurance business ceded	027	0	0
2.15 Increase/decrease in financial liabilities	028	-2.533.464	65.599.892
2.16 Increase/decrease in other liabilities	029	-44.497.974	-37.020.751
2.17 Increase/decrease in accruals and deferred income	030	-661.912	-13.776.773
3 Income tax paid	031	-49.349.122	-51.336.481
II CASH FLOW FROM INVESTING ACTIVITIES (ADP 033 to 046)	032	8.458.196	275.298.193
1 Cash receipts from the sale of tangible assets	033	5.103.465	223.756
2 Cash payments for the purchase of tangible assets	034	-19.972.034	-26.536.334
3 Cash receipts from the sale of intangible assets	035	629.925	0
4 Cash payments for the purchase of intangible assets	036	-16.904.224	-49.762.250
5 Cash receipts from the sale of land and buildings not occupied by an undertaking for its own activities	037	11.533.482	80.614.594
6 Cash payments for the purchase of land and buildings not occupied by an undertaking for its own activities	038	-4.959.064	-27.790.521
7 Increase/decrease of investments in branches, associates and joint ventures.	039	13.500.000	-77.987.290
8 Cash receipts from financial assets held to maturity	040	117.399.690	440.249.407
9 Cash payments for financial assets held to maturity	041	-142.066.177	-118.182.031
10 Cash receipts from the sale of financial instruments	042	0	0
11 Cash payments for investments in financial instruments	043	0	0
12 Cash receipts from dividends and share in profit	044	24.433.133	8.317.086
13 Cash receipts from repayments of short-term and long-term loans given	045	43.745.903	67.996.568
14 Cash payments for short-term and long-term loans	046	-23.985.903	-21.844.792
III CASH FLOW FROM FINANCING ACTIVITIES (ADP 048 to 052)	047	-19.551.433	-19.056.162
1 Cash receipts resulting from the increase of initial capital	048	0	0
2 Cash receipts from short-term and long-term loans received	049	0	0
3 Cash payments for the repayment of short-term and long-term loans received	050	-18.458.871	-18.899.411
4 Cash payments for the redemption of treasury shares	051	0	0
5 Cash payments of share in profit (dividend)	052	-1.092.562	-156.751
NET CASH FLOW (ADP 001 + 032 + 047)	053	-38.575.493	516.320.608
IV EFFECT OF EXCHANGE RATE FLUCTUATIONS ON CASH AND CASH EQUIVALENTS	054	7.352.026	-46.383.119
V NET INCREASE/DECREASE IN CASH AND CASH EQUIVALENTS (053+054)	055	-31.223.467	469.937.489
Cash and cash equivalents at the beginning of period	056	446.207.971	220.351.390
Cash and cash equivalents at the end of period (ADP 055 + 056)	057	414.984.504	690.288.879

II. QUARTERLY MANAGEMENT REPORT

In the period observed, the CROATIA osiguranje Group, operating in Croatia and the markets of the region (BiH, North Macedonia, Serbia and Slovenia), achieved consolidated profit after tax and non-controlling interest in the amount of HRK 291.7m, which represents an increase of 4.2 percent compared to the comparative period of the previous year.

Gross written premium for the reporting period amounted to HRK 2,594.8m, which represents a decrease of 3.7 percent compared to the comparative period of the previous year. Gross written premium of non-life insurance amounted to HRK 2,172.2m which represents an increase by 0.4 percent, while gross written premium of life insurance decreased by 20.2 percent and amounted to HRK 422.5m.

Earned premium for the reporting period amounted to HRK 2,229.5m, which represents 80.5 percent of total income and a decrease of 1.8 percent compared to the comparative period of the previous year.

In the non-life and life insurance business, the Group has achieved income from investments in the amount of HRK 383m, which represents an increase of 8.5 percent compared to the comparative period of the previous year. Income from investments represents 13.8 percent of total income. Investment expenses amounted to HRK 89.4m and represent 3.7 percent of total expenses.

Net claims incurred for the reporting period represent 59.5 percent of total expenses and amounted to HRK 1.437,6m, which represents an increase of 15.5 percent compared to the same period of the previous year. An increase of net claims incurred is primary caused by one-time expenses in the amount of HRK 100m, such as claims caused by earthquake and decision of the Supreme Court of the Republic of Croatia on increase of orientation criteria and amounts for immaterial claims.

Acquisition and administration costs amounted to HRK 828m, representing 34.3 percent of total expenses of the Group. Acquisition and administration costs decreased by 4.1 percent compared to the comparative period of the previous year.

Total assets of the Group as at 30.9.2020 amounted to HRK 13.4 billion, representing an increase of 4.6 percent compared to 31.12.2019.

Technical reserves amounted to HRK 7.6 billion, representing an increase of 5 percent compared to 31.12.2019.

Unaudited consolidated financial statements for the third quarter of 2020 will be available on the web sites of CROATIA osiguranje d.d., Zagreb Stock Exchange and Officially appointed mechanism for the central storage of regulated information.

Significant business events in the reporting period

Approvals from the Croatian Financial Services Supervisory Agency to perform the functions of members of the Management Board

The Croatian Financial Services Supervisory Agency (HANFA), at its meeting of the Governing Board held on 5 March 2020, issued a resolution authorising Vančo Balen to act as a member of the Management Board of CROATIA osiguranje d.d. for a term of office until 31 December 2022 beginning on the date of appointment to the function.

Also, at the meeting of the Governing Board held on 12 March 2020, HANFA issued a resolution authorising Robert Vučković to act as a member of the Management Board of CROATIA osiguranje d.d. for a term of office until 31 December 2022, beginning on the date of appointment to the function.

Furthermore, at the meeting of the Governing Board held on 9 April 2020, HANFA issued a resolution authorizing Luka Babić to act as a member of the Management Board of CROATIA osiguranje d.d. for a term of office until 31 December 2022, beginning on the date of appointment to the function.

At its meeting held on April 17, 2020, the Supervisory Board appointed members of the Management Board to the mentioned functions.

Impact of the COVID-19 outbreak on the Group's operations

The existence of the coronavirus (COVID-19) was confirmed in early 2020 and spread to mainland China and beyond, and in late February 2020 to Croatia, causing disruption in business and economic activities.

From the information available at the time of preparation of these financial statements and based on numerous publicly available macroeconomic projections, a further economic slowdown is very likely by the end of the 2020, which may result in lower consumption and consequently lower demand for insurance services, since the volume of insurance premiums written is linked to GDP trends.

In addition, the Group has identified the following key areas that could be affected by adverse economic conditions:

- volatility of comprehensive income from investments, as a result of developments on the financial markets,
- increased credit risk and increased impairment provisions for insurance receivables,
- increased number of life insurance policy surrenders.

As part of its own risk and solvency assessment (ORSA) process, a series of stress tests, sensitivity and scenarios analyses were conducted, and it is estimated that these analyses covered the risks that could have a significant impact on the Group and in the case of COVID-19. Although, based on analyses performed in the ORSA process, a certain decrease in the solvency ratio is expected, the ratio should remain at levels significantly higher than the regulatory prescribed and the solvency of the Group should in no way be called into question. Also, solvency calculation which was performed as at 30.6.2020. showed that despite the negative effects of COVID-19, the Group is still operating with a very high solvency ratio of 229% (as at 31.12.2019. 239%). In regard to liquidity, the Group still has the satisfactory

amounts of liquid resources that are sufficient for discharging all obligations that have become due and also has at its disposal instruments available for obtaining additional liquidity if necessary.

The Group will continue to actively monitor the development of the COVID-19 outbreak and if it should be considered to significantly affect the Group's business and financial position in 2020, it will fully comply with the Capital Market Act.

Earthquake in the area of the City of Zagreb

On 22 March 2020, a series of earthquakes were recorded in the area of the City of Zagreb, the strongest being of a magnitude of 5.5 according to the Richter scale. In some insurance contracts, the Group also provides insurance for earthquake insurance risk. The amount of damage from Group's insurance contracts caused by this event (after reinsurance) amount to more than HRK 40m.

Decision of the Supreme Court of the Republic of Croatia on increase of Orientation criteria for determining the amount of fair financial compensation for immaterial damages

As at 15.6.2020 the Supreme Court of the Republic of Croatia has adopted a decision on increase of Orientation criteria for determining the amount of fair financial compensation for immaterial damages, by 50%, and it will be applied to all future compensation proceedings, but also at those that are in progress. This decision led to an increase in technical provisions from insurance that is, it has an effect on profit before tax (after reinsurance) in the reporting period in the amount of over HRK 80m. In addition to the effect on the reporting period, the consequences of the decision are higher future expenses for insurance claims.

HANFA's Decision regarding prohibition of dividend payment

The Governing Board of HANFA, at its session held on 26 March 2020, adopted a decision prohibiting CROATIA osiguranje d.d., Zagreb, payment of dividends until 30 April 2021.

Such a decision was made for insurance companies in the Republic of Croatia due to exceptional market circumstances, with the aim of ensuring stable operations of insurance companies and maintaining the stability of the financial system. Also, the regulator's intention is to strength the liquidity of insurance companies in the context of the coronavirus pandemic, but also in light of the recent earthquake in the capital city of the Republic of Croatia.

Significant events after the end of the reporting date

No events occurring after the reporting date were material to the financial statements for the reporting period.

Expected development in the future

With a focus on digitalization, CROATIA osiguranje will continue to work as a market leader in further developing the overall insurance market in Croatia. This especially relates to the further development of casco, travel, health and property insurance, and step forward in product creation, sales network organization and customer experience.

The Group continues with continuous improvement in all business segments with the aim of strengthening the leading position on the Croatian market. Key business improvement activities include:

- Introduction of new products and improvement of existing ones according to customer needs
- Continued sales force strengthening activities with the aim of growth in the profitable retail segment and the segment of small and medium-sized businesses
- Further improvement in processes with the aim of providing the best customer service.

In the forthcoming period, the goal is to continue the best practice of transferring operational excellence from the parent to subsidiaries in the region. New sources of growth in the future are combinations of organic and acquisition activities. New acquisitions are aimed at strengthening the insurance business and further development of healthcare offering in addition to using the synergies arising from the insurance offer.

Research and development activities

Customer focus and continuous innovations are the values of the Group that underlie research activities and new product development. The aim is to provide fast and quality service and increasing client satisfaction.

We conduct trends and developments in highly developed insurance markets with a focus on the EU. Also, we conduct market research activities regularly with the goal of better understanding the existing market needs and creating products that will adequately respond to them. In this way, we connect the relevant worldwide insurance products with the needs of clients in Croatia. We also introduce new and innovative products that will ensure long-term growth and retaining the Group's leading market position.

During product development, our focus is on creating products with quality insurance coverage and on the service that we provide. Special emphasis is placed on quality and available service which will adequately cover risks with which our clients are faced. We monitor trends and continuously implement the latest technology solutions as well as numerous innovations to ensure customer satisfaction. Customer satisfaction is continually monitored, and we respond to all challenges we face.

In 2020, several business improvement projects were implemented, primarily in the field of digitalization. As a market and digital leader, Croatia osiguranje d.d. is currently investing more than HRK 200 m in digitalization and development of new products.

At the beginning of October, LAQO was launched - the first Croatian 100 percent digital insurance. With the launch of this product, Republic of Croatia joins a small number of European countries with this type of insurance.

Description of the most significant risks and uncertainties

In relation to the most significant risks and uncertainties which were described in the audited financial statements for the year 2019, in the period observed there were no significant changes in relation to the risks to which the Group is exposed in the course of its business, except as described in the note *Significant business events in the reporting period*.

Zagreb, 29 October 2020

Member of the Management Board

Luka Babić

President of the Management Board

Davor Tomašković



III. NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD I-IX 2020

1. GENERAL INFORMATION

The Group consolidated the following entities as at 30 September 2020:

Group	Activity	30 September 2020		
		Shares directly held by parent (%)	Shares held by the Group (%)	Shares held by non-controlling interests (%)
Subsidiaries registered in Croatia which are consolidated:				
Croatia premium d.o.o., Zagreb	Real estate business	100.00	100.00	-
Histria Construct d.o.o., Zagreb	Real estate business	100.00	100.00	-
Core 1 d.o.o., Zagreb	Real estate business	100.00	100.00	-
Razne usluge d.o.o. (u likvidaciji)	-	100.00	100.00	-
AUTO MAKSIMIR VOZILA d.o.o.	Insurance agency	100.00	100.00	-
AK POLICA d.o.o.	Insurance agency	100.00	100.00	-
CO Zdravlje d.o.o.	Consulting and services	100.00	100.00	-
- CROATIA Poliklinika, Zagreb	Healthcare	-	100.00	-
Croatia-Tehnički pregledi d.o.o., Zagreb	MOT*	100.00	100.00	-
- Herz d.d., Požega	MOT	-	100.00	-
- Slavonijatrans-Tehnički pregledi d.o.o., Sl. Brod	MOT	-	76.00	24.00
- STP Pitomača, Pitomača	MOT	-	100.00	-
- STP Blato	MOT	-	100.00	-
- Autoprijevoz d.d.	MOT	-	79.12	20.88
- Crotehna d.o.o., Ljubuški	MOT	-	100.00	-
- Ponte d.o.o., Mostar	Insurance agency	-	100.00	-
Croatia osiguranje mirovinsko društvo d.o.o., Zagreb	Fund management	100.00	100.00	-
ASTORIA d.o.o.	Real estate business	100.00	100.00	-
Subsidiaries registered abroad which are consolidated				
Milenijum osiguranje a.d.o., Beograd	Insurance	100.00	100.00	-
Croatia osiguranje d.d., Mostar	Insurance	95.02	95.02	4.98
- Croatia remont d.d., Čapljina	MOT	-	69.79	30.21
- Croauto d.o.o., Mostar	MOT	-	66.79	33.21
- Hotel Hum d.o.o., Ljubuški**	Hospitality	-	80.00	20.00
Croatia osiguranje d.d., non-life insurance company, Skopje	Insurance	100.00	100.00	-
Croatia osiguranje d.d., life insurance company, Skopje	Insurance	95.00	100.00	-

*MOT – Motor vehicle examination stations

** Croatia osiguranje d.d. Mostar hold 80%, while CROTEHNA d.o.o. Ljubuški hold 20%

In consolidation, the equity method is used for the valuation of investments in associates Agroservis (37%) and Strmec projekt d.o.o. (49,76%) and joint venture PBZ CROATIA osiguranje d.d. (50.0%).

CROATIA osiguranje d.d. (parent company) is registered in the Court Register of the Commercial Court in Zagreb under the Company's Court Reg. No. ("MBS") 080051022 and PIN ("OIB") 26187994862. The Company's principal activity is non-life and life insurance business and reinsurance business in the non-life insurance group.

Supervisory Board and Management Board

According to the Company Act, Insurance Act and the Articles of Association of the Company the Company's bodies are the General Assembly, the Supervisory Board and the Management Board. Obligations and responsibilities of the members of these bodies are determined by the mentioned acts.

Members of the Supervisory Board are:

Roberto Škopac	President
Dr.sc. Željko Lovrinčević	Vice President
Vitomir Palinec	Member
Damir Vandelić	Member
Hrvoje Patajac	Member
Vlasta Pavličević	Member

Members of the Management Board are:

Davor Tomašković	President
Robert Vučković	Member
Miroslav Klepač	Member until 17 April 2020
Luka Babić	Member since 18 April 2020
Vančo Balen	Member since 18 April 2020

Basis for preparation and consolidation

Financial statements are prepared in accordance with the Company's Act (Official Gazette 65/18, 17/20), International Accounting Standard 34 – *Interim Financial Reporting*, Rules of the Zagreb Stock Exchange and the Ordinance on the structure and content of periodic financial reports for issuers during the year, which is issued by the Croatian Financial Services Supervisory Agency.

Quarterly financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's annual financial statements as at 31 December 2019. The Group's annual financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union.

Financial statements are prepared by using the accrual principle which is the underlying accounting assumption. Economic events are recognized when they occurred and are reported in financial

statements for the period in which they occurred by using the underlying accounting principle of going concern.

Consolidated financial statements comprise the Company and its subsidiaries (together 'the Group'). All significant intragroup transactions and balances are eliminated.

Financial statements for the third quarter of the 2020 have not been audited.

Presentation currency

The Group's financial statements are prepared in Croatian kuna as presentation currency of the Group.

Use of estimates and judgements

Preparation of financial statements in conformity with IFRS requires the Management Board to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, and information available at the date of preparation of financial statements, the results of which form the basis of making the judgements about carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Changes of accounting estimates are recognised from the period in which an estimate is revised.

Accounting policies

Accounting policies and measurement methods which are used in the preparation of financial statements for the reporting period are the same as those which are used for preparation of the audited financial statements for the year 2019.

Related party transactions

Except for usual related party transactions of goods and services in the current reporting period, on 31 March 2020, CROATIA osiguranje d.d. signed a purchase agreement with the Company HUP-ZAGREB d.d. for the acquisition of a 100 percent share in ASTORIA d.o.o., headquartered in Zagreb, 9 Krešimir Ćosić Square.

Seasonality of business activities

Group's operations are not seasonal. However, in the first part of the year, gross written premium and receivables for written premiums are higher than in the rest of the year due to dynamics of conclusion of insurance contracts.

Segment reporting

The Group's reporting segments comprise the life insurance segment and the non-life insurance segment. The description of segments as well as allocation of costs between segment of life insurance and non-life insurance, capital and reserves and assets described in the annual financial statements for 2019, have not changed. There were no significant intersegmental revenues and expenses in the period observed.

Earnings per share

	1.1.-30.9.2019	1.1.-30.9.2020
	in HRK	in HRK
Profit for the year attributable to the Company's shareholders	279,976,516	291,662,005
Weighted average of ordinary shares	420,947	420,947
Earnings per share attributable to the Company's shareholders		
Basic and diluted earnings per share in HRK	665.1	692.9

Fair value

Fair value is the amount that should be received for an asset sold or paid to settle a liability in an arm's length transaction between market participants at the value measurement date. Fair value is based on quoted market prices, where available. If market prices are not available, fair value is estimated by using discounted cash flow models or other appropriate pricing techniques. Changes in assumptions on which the estimates are based, including discount rates and estimated future cash flows, significantly affect the estimates. Therefore, at this point the estimated fair value cannot be achieved from the sale of a financial instrument. The fair value of investments at amortised cost is presented below:

	30.9.2020			31.12.2019		
	Net book value	Fair value	Difference	Net book value	Fair value	Difference
	in HRK	in HRK	in HRK	in HRK	in HRK	in HRK
Debt securities	2,073,917,197	2,331,442,791	257,525,594	2,315,261,045	2,620,028,273	304,767,228
Loans	260,597,900	261,169,501	571,601	271,152,100	271,374,420	222,320
Deposits	1,036,935,263	1,041,101,451	4,166,188	1,083,355,956	1,089,992,711	6,636,755
	3,371,450,360	3,633,713,743	262,263,383	3,669,769,101	3,981,395,404	311,626,303

Methods of assessment or assumptions in determining fair value

For measuring the fair value, the Group takes into account the IFRS fair value hierarchy rules that reflect the significance of inputs used in the assessment process. Each instrument is assessed individually and in detail. The levels of the fair value hierarchy are determined on the basis of the lowest level and the input data that are important for determining the fair value of the instrument.

The table below analyses financial instruments carried at fair value using the valuation method. Different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1),
- Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2),
- Inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).

The Group's assets measured at fair value as at 30 September 2020 are presented as follows:

	Level 1 in HRK	Level 2 in HRK	Level 3 in HRK	Total in HRK
<i>Property for own use</i>	-	-	505,559,526	505,559,526
<i>Investment property</i>	-	-	1,007,506,292	1,007,506,292
Equity securities	449,102,347	23,000,518	22,785,392	494,888,257
Debt securities	2,486,127,571	1,866,710,460	9,501,613	4,362,339,644
Investment funds	102,990,470	47,679,372	4,592,223	155,262,065
<i>Available-for-sale financial assets</i>	3,038,220,388	1,937,390,350	36,879,228	5,012,489,966
Equity securities	15,547,806	-	-	15,547,806
Debt securities	-	-	-	-
Investment funds	462,995,841	-	5,050,067	468,045,908
Foreign currency forward contracts	-	287,187	-	287,187
<i>Financial assets at fair value through profit or loss</i>	478,543,647	287,187	5,050,067	483,880,901
Total assets at fair value	3,516,764,035	1,937,677,537	1,554,995,113	7,009,436,685

The Group's assets measured at fair value as at 31 December 2019 are presented as follows:

	Level 1 in HRK	Level 2 in HRK	Level 3 in HRK	Total in HRK
<i>Property for own use</i>	-	-	552,636,095	552,636,095
<i>Investment property</i>	-	-	873,652,739	873,652,739
Equity securities	497,717,952	-	25,461,631	523,179,583
Debt securities	2,219,977,701	2,065,656,763	16,738,427	4,302,372,891
Investment funds	59,171,866	20,878,908	6,741,393	86,792,167
<i>Available-for-sale financial assets</i>	2,776,867,519	2,086,535,671	48,941,451	4,912,344,641
Equity securities	17,070,930	-	-	17,070,930
Debt securities	-	-	-	-
Investment funds	497,883,575	-	-	497,883,575
Foreign currency forward contracts	-	3,670,479	-	3,670,479
<i>Financial assets at fair value through profit or loss</i>	514,954,505	3,670,479	-	518,624,984
Total assets at fair value	3,291,822,024	2,090,206,150	1,475,230,285	6,857,258,459

The Group has adopted IFRS 13, pursuant to which it is required to disclose the fair value hierarchy of financial assets that are not measured at fair value as well as a description of valuation techniques and inputs used.

Financial liabilities are recorded at amortised cost. The Management Board believes that, due to fact that interest rate of these instruments is in line with market rates, the carrying value of these instruments is not significantly different from their fair value.

The fair value of loans and financial liabilities are estimated on the basis of inputs that are not commercially available rates and would therefore be classified as Level 2 and Level 3 in the fair value hierarchy. Investments with available market prices that are classified in the portfolio of held-to-maturity investments would be classified as Level 1.

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2. The fair value of financial instruments that are classified as Level 3 is determined by using discontinued cash flow techniques or other valuation techniques by using relevant observable market data, information about current business and estimation of issuer's future business. There was no significant increase or decrease in the value of the parameters that would affect the change in the fair value of financial assets classified in Level 3 fair value.

There have been no significant reclassifications from Level 1 and Level 2 to Level 3 and vice versa of financial assets at fair value through profit or loss in statement of financial position.

Valuation techniques used for determining fair value on Level 3

The fair value of investment property is derived primarily by applying a sales comparison and income approach, and sometimes lacking information on market parameters by applying the cost method, depending on a particular property.

The fair value of the property for own use for was carried out primarily by applying the income method.

The most significant inputs in the valuations were prices or rental income per square meter, generated based on comparable properties in the immediate vicinity and then adjusted by differences in key characteristics.

Information on fair value measurement of investment property which included significant parameters that are not available on the market (Level 3) are disclosed in financial statements for the year 2019.

Investments in land and buildings not occupied by an undertaking for its own activities

In the period observed Group's investments in land and buildings not occupied by an undertaking for its own activities have increased in the amount of HRK 133.9m which is mostly due to reclassification of assets from the position of Land and buildings occupied by an undertaking for its own activities to the mentioned position due to a change in the purpose of specific property, and due to the acquisition of ASTORIA d.o.o.

Financial assets and financial liabilities

The structure of financial assets as at 30 September 2020 and 31 December 2019 was as follows:

	30.9.2020				
	Held-to- maturity investments	Available- for-sale financial assets	Financial assets at fair value through profit or loss - for trading	Loans and receivables	Total
	in HRK	in HRK	in HRK	in HRK	in HRK
Shares					
Shares, listed	-	492,913,907	15,547,806	-	508,461,713
Shares, not listed	-	1,974,350	-	-	1,974,350
	-	494,888,257	15,547,806	-	510,436,063
Debt securities					
Government bonds	2,022,013,422	4,218,879,904	-	-	6,240,893,326
Domestic corporate bonds	51,903,775	143,459,740	-	-	195,363,515
	2,073,917,197	4,362,339,644	-	-	6,436,256,841
Derivative financial instruments					
Foreign currency forward contracts	-	-	287,187	-	287,187
	-	-	287,187	-	287,187
Investment funds					
Open-ended investment funds	-	155,262,065	24,970,411	-	180,232,476
Open-ended investment funds - assets for coverage of unit-linked products	-	-	443,075,497	-	443,075,497
	-	155,262,065	468,045,908	-	623,307,973
Loans and receivables					
Deposits with credit institutions	-	-	-	1,036,935,263	1,036,935,263
Loans	-	-	-	260,597,900	260,597,900
	-	-	-	1,297,533,163	1,297,533,163
	2,073,917,197	5,012,489,966	483,880,901	1,297,533,163	8,867,821,227

	31.12.2019				
	Held-to- maturity investments	Available- for-sale financial assets	Financial assets at fair value through profit or loss - for trading	Loans and receivables	Total
	in HRK	in HRK	in HRK	in HRK	in HRK
Shares					
Shares, listed	-	521,138,611	17,070,930	-	538,209,541
Shares, not listed	-	2,040,972	-	-	2,040,972
	-	523,179,583	17,070,930	-	540,250,513
Debt securities					
Government bonds	2,263,706,006	4,216,636,042	-	-	6,480,342,048
Domestic corporate bonds	51,555,039	85,736,849	-	-	137,291,888
	2,315,261,045	4,302,372,891	-	-	6,617,633,936
Derivative financial instruments					
Foreign currency forward contracts	-	-	3,670,479	-	3,670,479
	-	-	3,670,479	-	3,670,479
Investment funds					
Open-ended investment funds	-	86,792,167	46,946,117	-	133,738,284
Open-ended investment funds - assets for coverage of unit-linked products	-	-	450,937,458	-	450,937,458
	-	86,792,167	497,883,575	-	584,675,742
Loans and receivables					
Deposits with credit institutions	-	-	-	1,083,355,956	1,083,355,956
Loans	-	-	-	271,152,100	271,152,100
	-	-	-	1,354,508,056	1,354,508,056
	2,315,261,045	4,912,344,641	518,624,984	1,354,508,056	9,100,738,726

The structure of financial liabilities as at 30 September 2020 and 31 December 2019 was as follows:

	30.9.2020	31.12.2019
	in HRK	in HRK
Lease liabilities	302,514,938	284,141,070
Liabilities for repo transactions	41,261,508	-
Derivative financial instruments	11,757,142	5,624,931
Preference shares	12,250,000	12,250,000
Liabilities for financial instruments in the settlement process	16,922,473	-
	384,706,061	302,016,001

Share capital and shares

The Company's share capital with a nominal value of 601,575,800 as at 30 September 2020 is divided among 429.697 shares with a nominal value of HRK 1,400. The shares are marked as follows:

Number of shares	Nominal amount:
307.598 ordinary shares I. emission with ticker CROS-R-A/CROS	430,637,200
113.349 ordinary shares II. emission with ticker CROS-R-A/CROS	158,688,600
TOTAL OF ORDINARY SHARES	589,325,800
8.750 preference shares I. emission with ticker CROS-P-A/CROS ₂	12,250,000
TOTAL OF PREFERENCE SHARES	12,250,000

Each share, ordinary and preference, provides the right to 1 (one) vote at the Company's General Assembly. All shares are paid in full, issued in dematerialized form, are transferable and are managed at the central depository of the Central Depository & Clearing Company. CROATIA osiguranje d.d. has no treasury shares.

MANAGEMENT BOARD STATEMENT

Pursuant to article 20 of the Articles of Association of the Company from 26 February 2020 and article 468 of the Capital Market Law (Official Gazette 65/18, 17/20), the Management Board provides this

STATEMENT

That to the best of our knowledge:

- the set of quarterly consolidated unaudited financial statements of the issuer for the period 1.1. – 30.9.2020, prepared by using applicable financial reporting standards, gives a true and fair view of assets and liabilities, the financial position, profit or loss of the issuer and the entities included in consolidation,
- the management report presents an objective view of the development and business results and position of the issuer and entities included in consolidation, with description of significant risks and uncertainties to which they are exposed.

Zagreb, 29 October 2020

Member of the Management Board


Luka Babić



President of the Management Board


Davor Tomašković