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SECURITY: ATGR / ISIN: HRATGRRRA0003
3ATG3 / ISIN: HRATGRO305A0
LEI: 3157002G3ENYCZEB1A25
HOME MEMBER STATE: Croatia
REGULATED MARKET SEGMENT: Prime Market of the Zagreb Stock Exchange

Zagreb, 27 October 2026

- **regulated information (financial reports)**

Strong sales and profitability growth, with continued investment

Strong sales growth and prudent cost management have led to a further upward revision of expected profitability for 2026, while investment continues in employees, marketing and key projects

In the first nine months of 2026, Atlantic Grupa recorded sales of EUR 962.6 million, which is 9.5 percent increase compared to the same period of the previous year. Driven by strong sales performance, improved gross margin and prudent cost management, the company achieved double-digit profitability growth. Earnings before interest, taxes, depreciation, and amortisation (EBITDA) increased compared to the first nine months of 2025 by 23.0 percent and amounts to EUR 108.6 million, while normalised net profit increased by 42.2 percent to EUR 46.0 million.

“In the first nine months of 2026, we achieved strong sales growth across all strategic business and distribution units, and even stronger profitability growth and improved operational efficiency. In addition, strong results in Germany and Austria confirm the potential of Atlantic’s brands for further growth beyond the region, and the overall results achieved confirm the strength of our business model and the long-term potential of our brands. Importantly, we achieved these results while continuing to invest in our people, brands and business development, which provides a solid foundation for raising our profitability expectations. We now expect normalised EBITDA to exceed EUR 125 million in 2026, alongside a continued increase in the EBITDA margin”, Emil Tedeschi, CEO of Atlantic Grupa pointed out.

Pharmacy Business, Savoury Spreads and Beverages leaders in growth

Atlantic Grupa’s sales structure is characterized by a strong share of own brands, which account for 62.8 percent of revenue, followed by principal brands at 27.8 percent and pharmacy business at 9.4 percent. The strategic business unit (SBU) Pharmacy Business recorded the strongest sales growth, at 18.2 percent, followed by the SBU Savoury Spreads, with growth of 11.9 percent, and the SBU Beverages, with growth of 6.1 percent. Among the strategic distribution units (SDUs), International

Markets led with growth of 22.2 percent, driven in particular by Germany and Austria. Within the region, the SDU Croatia and the SDU North Macedonia recorded the strongest growth, at 11.2 percent each.

Atlantic continues to successfully pursue its strategic objective of strengthening its presence in Western European markets. In the first nine months of 2026, sales in Germany increased by 46.0 percent, while the Austrian market recorded growth of 17.8 percent, underscoring the growing relevance of Atlantic's brands among European consumers, particularly Argeta, Donat and Smoki.

Key investment and development projects

Atlantic Droga Kolinska has completed the acquisition of Osem d.o.o., which became part of Atlantic Grupa as of 1 September 2026. Planned investments in Murska Sobota total EUR 40 million, including the acquisition value. The development plan envisages transforming the site into the third production facility for savoury spreads, alongside Izola and Hadžići in Bosnia and Herzegovina, with a particular focus on exports to Western European markets.

Building on the successful distribution of the Waterdrop brand in Austria, Slovenia, Croatia and Serbia, Atlantic Grupa has further strengthened this strategic partnership by investing EUR 11 million in a minority equity stake in the company. Waterdrop is a leading global brand in the functional hydration category, with annual revenue of approximately EUR 150 million. Through this investment, Atlantic Grupa is strengthening its presence in growing FMCG categories while participating in the international expansion of a brand with significant growth potential.

Pursuant to the resolution adopted at the Company's General Assembly held on 18 June 2026, a dividend of EUR 1.75 per share was approved, amounting to a total distribution of EUR 23,250 thousand.

Atlantic Grupa d.d.