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SECURITY: ATGR / ISIN: HRATGRRRA0003
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HOME MEMBER STATE: Croatia

REGULATED MARKET SEGMENT: Prime Market of the Zagreb Stock Exchange

Zagreb, 28 April 2026

- **regulated information (financial reports)**

Strong sales growth positively impacted profitability

Thanks to excellent sales and responsible cost management, profitability was significantly improved, despite higher investments in employees and key projects

In the first quarter of 2026, Atlantic Grupa recorded sales of EUR 297.3 million, which is 14.4 percent increase compared to the same period of the previous year. Thanks to strong sales growth and responsible cost management, the company achieved significantly higher profitability, despite higher investments in employees and key projects. Earnings before interest, taxes, depreciation and amortisation (EBITDA) is 29.0 percent higher than in the first quarter of 2025 and amounts to EUR 29.7 million, while net profit increased by 77.6 percent to EUR 10.8 million.

“We entered 2026 with a strengthened organisational structure which supports the achievement of profitable growth, as confirmed by our results. The new organisation is based on promoting colleagues who consistently demonstrate strong leadership and high performance and confirms the company’s trust in internal talent. We have also made significant progress in governance and brand strengthening, and as the first company in Croatia with an LSEG ESG score, we further raised the bar in the area of sustainability. We strengthened our position as one of the most desirable employers in Croatia, and surveys confirm our strong market position and relevance of our leading brands in consumers’ everyday lives”, Emil Tedeschi, CEO of Atlantic Grupa pointed out.

Growth across all business units and all markets

The most significant sales growth of 19.7 percent was recorded by the Strategic business unit (SBU) Coffee, followed by Savoury Spreads with 11.3 percent growth and Pharmacy Business with 16.5 percent growth. Coffee, with a 25.6 percent share in total sales, is the largest individual category. Strategic distribution units (SDUs) are led by International Markets with 33.4 percent growth, especially the markets of Germany and Austria, and regional leaders are Croatia with 17.9 percent growth and North Macedonia with 17.3 percent growth. The structure of total sales is characterised by a strong presence of own brands, which account for 64.1 percent of revenue, principal brands account for 26.3 percent and Pharmacy business accounts for 9.6 percent of revenue.



According to a survey of the strongest brands in seven countries of the region conducted by the research company Valicon, almost all Atlantic Grupa brands are included among the 100 best regional brands, while in individual national markets they rank among the top 25 brands.

Leader in the areas of sustainability and human resources

Atlantic Grupa is the first company in Croatia to be assigned an *LSEG ESG* score, earning it a place on the global stage among companies whose ESG (Environmental, Social, Governance) performance is measured by the *London Stock Exchange Group*. Atlantic was assigned the final grade of A– (80 out of 100), rating the company among the top of the industry and testifying to its continuous systematic and long-term efforts in the area of ESG, with the best result achieved in the S (*Social*) pillar. Atlantic Grupa has also won the “Regional ESG leader” gold award for overall ESG achievements in 2025, organised by the International Economic Forum Perspectives, confirming once again the commitment to sustainable and responsible business practices.

Atlantic has once again this year confirmed its status as a leader in promoting gender equality with the Equal Pay Champion certificate, ensuring equal pay for equal work and fostering the representation of women in management positions. The company also made a significant leap in the Employer of First Choice ranking, where Atlantic was positioned in the fifth place on the overall Top 20 employers list.

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