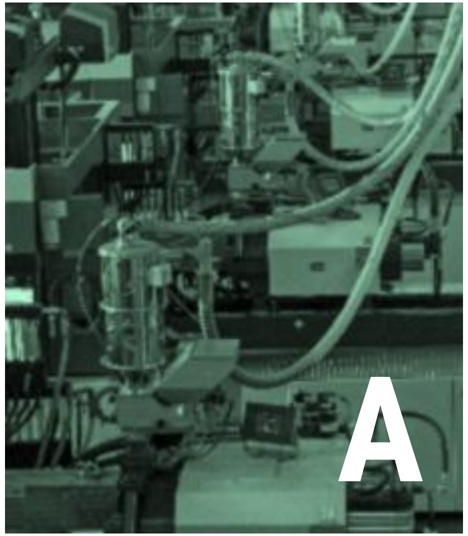
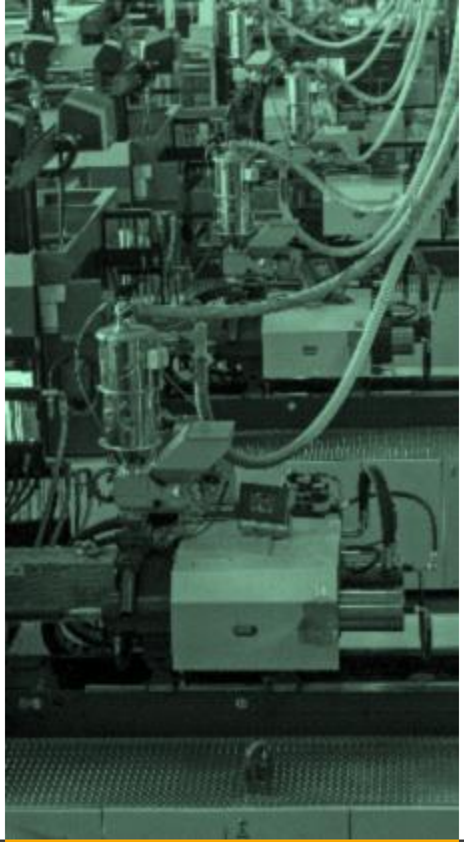
RESULTS FOR 2024 AND THE FIRST QUARTER OF 2025

CONTENTS



REVIEW OF 2024



A

SEALED DEALS WORTH EUR 54.8 MILLION

DELEVERAGING

START OF SERIAL PRODUCTION

MAIN FEATURES 2024

IMPACT OF EAPS

REVENUE GROWTH (TOOL EFFECT)

PROFITABILITY GROWTH

SUSTAINABILITY INDICATORS IN 2024

SHARE OF WOMEN

TOTAL EMPLOYEES **50.1%**

MANAGEMENT **39.3%**

TOP MANAGEMENT LEVEL **40.0%**

2024 vs 2023	Δ
ELECTRICITY	-2.1%
WATER CONSUMPTION	-7.3%
WATER DISCHARGE	-7.4%
PROPORTION OF RECYCLED MATERIAL	+46.0%
WASTE RECYCLING	+101.5%
INJURY RATE	-22.3%

SUSTAINABILITY INDICATORS IN 2024

ISO 14001

QUALITY MANAGEMENT SYSTEM
IATF 16949

ALL EUROPEAN PRODUCTION SITES

HRIO
HRVATSKI INDEKS ODRŽIVOSTI

464 POINTS

CDP
Discloser 2024

C

73

GOLD | Top 5%
ecovadis
Sustainability Rating
JUN 2024

87.63
ESG SCORE 2023

Bloomberg

SUPPLIER ASSURANCE

89% B

THE MOST IMPORTANT PROJECTS IN 2024

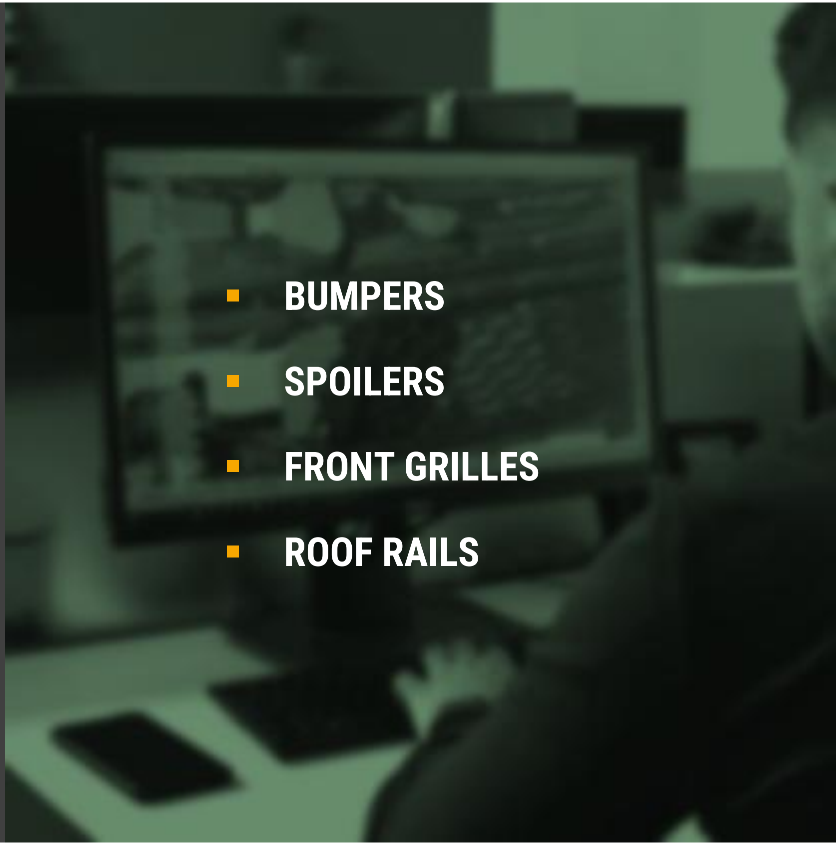
DEVELOPMENT AND MANUFACTURING SUPPLIER

7

NEW

14

ACTIVE



- BUMPERS
- SPOILERS
- FRONT GRILLES
- ROOF RAILS

THE NEWLY REGISTERED CAR MARKET

- 33.3% GASOLINE
- 30.9% HYBRIDS (HEV)
- 13.6% BATTERY ELECTRIC VEHICLES (BEV)
- 11.9% DIESEL
- 7.1% PLUG-IN HYBRID ELECTRIC VEHICLES (PHEV)
- 3.1% OTHER

EU MARKET

10.6 M

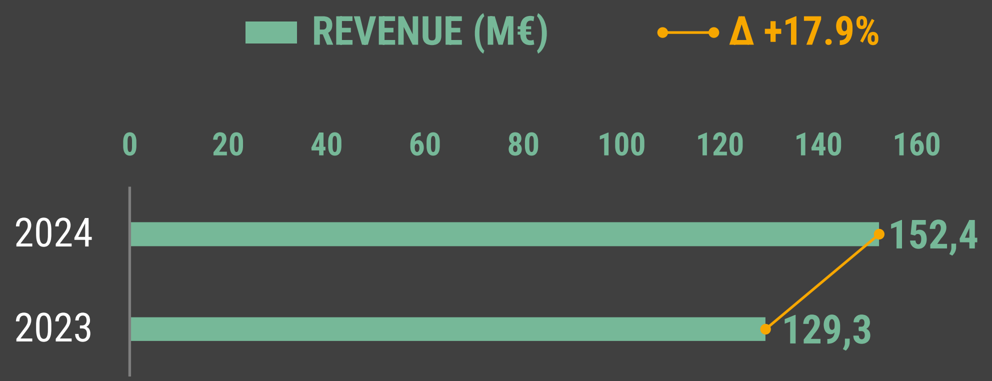
(Δ +0,8%)

FINANCIAL RESULTS 2024

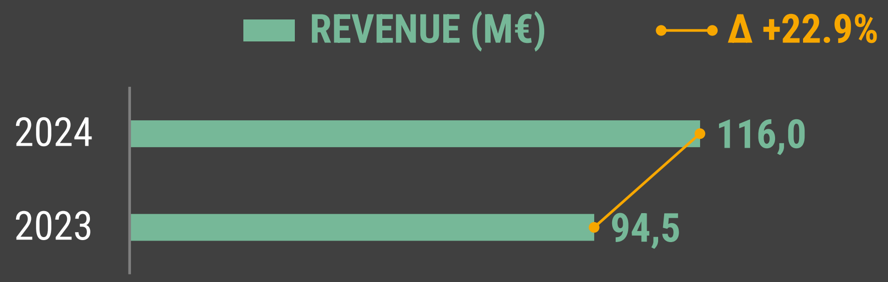
B

OPERATING REVENUE

AD PLASTIK GROUP



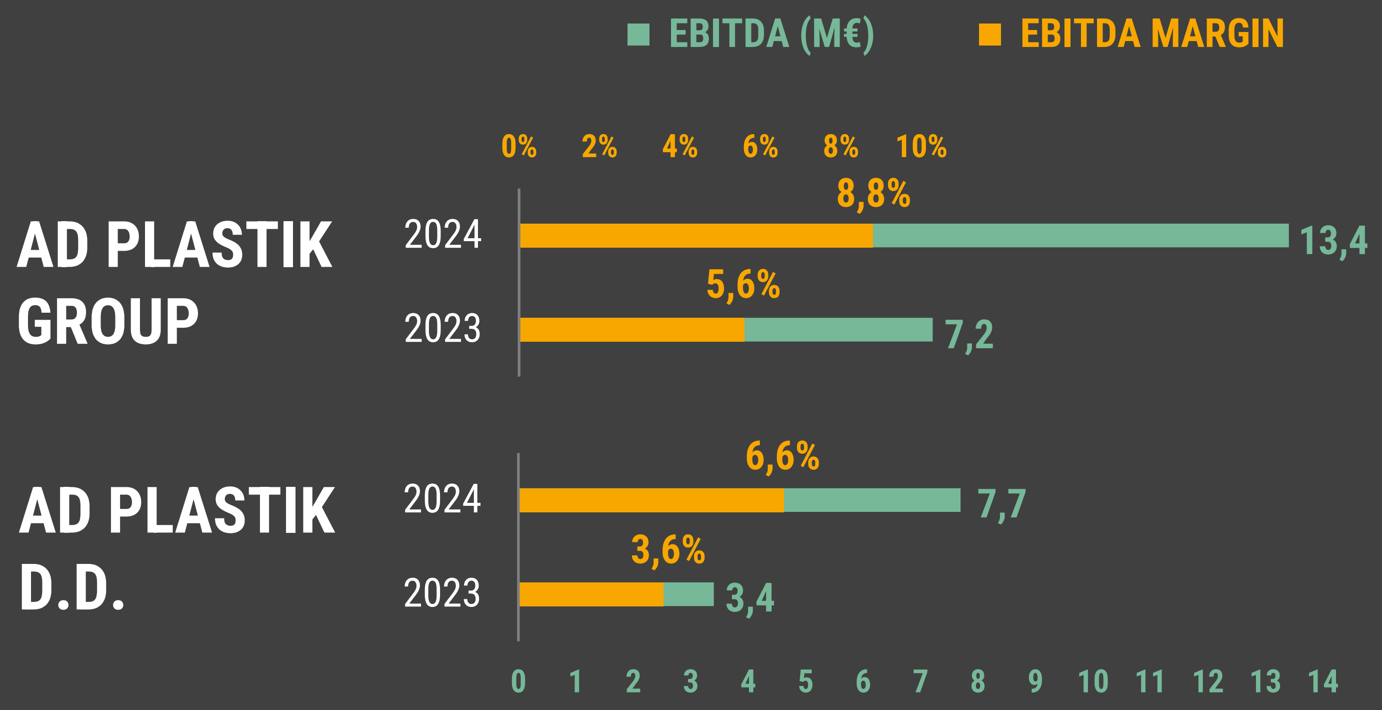
AD PLASTIK D.D.



EFFECT ON REVENUE

- NEW PROJECTS (TOOLS)
- ORDER GROWTH

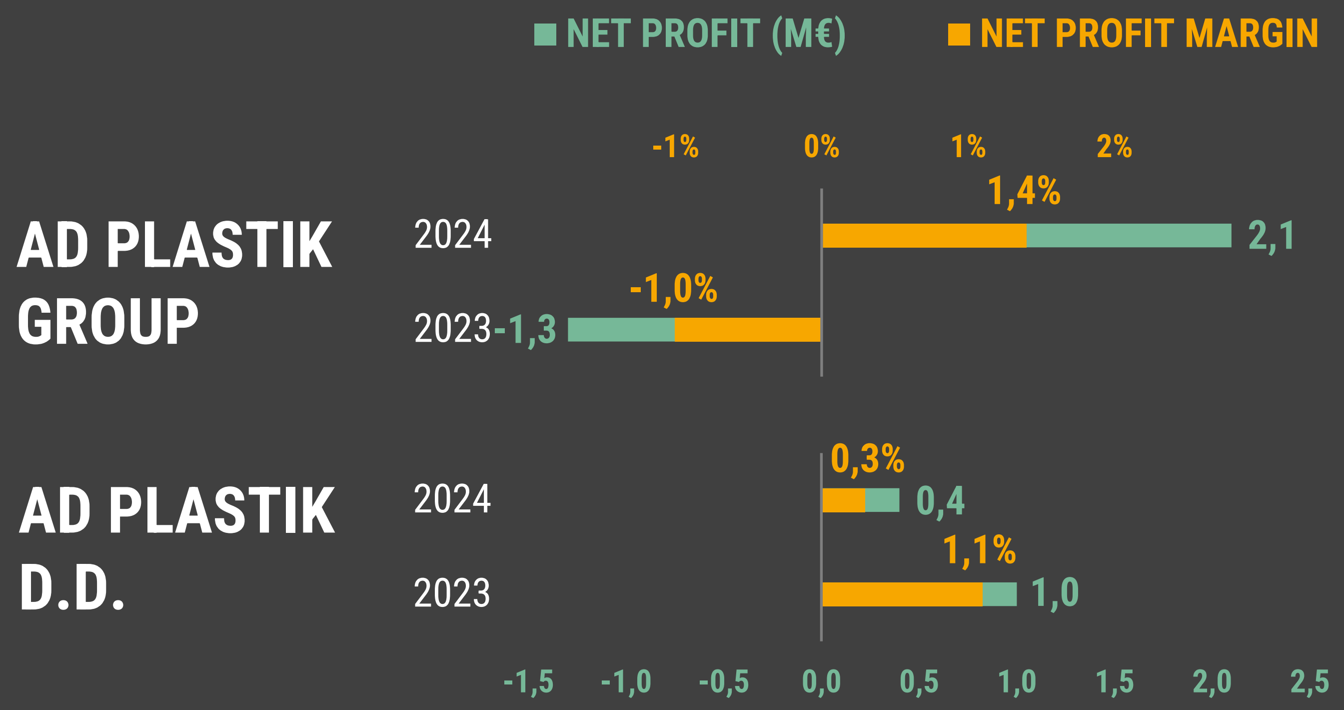
EBITDA



EFFECT ON EBITDA

- REVENUE GROWTH
- BETTER CAPACITY UTILIZATION
- PROFITABILITY OF NEW PROJECTS
- INDUSTRIALIZATION COSTS

NET PROFIT



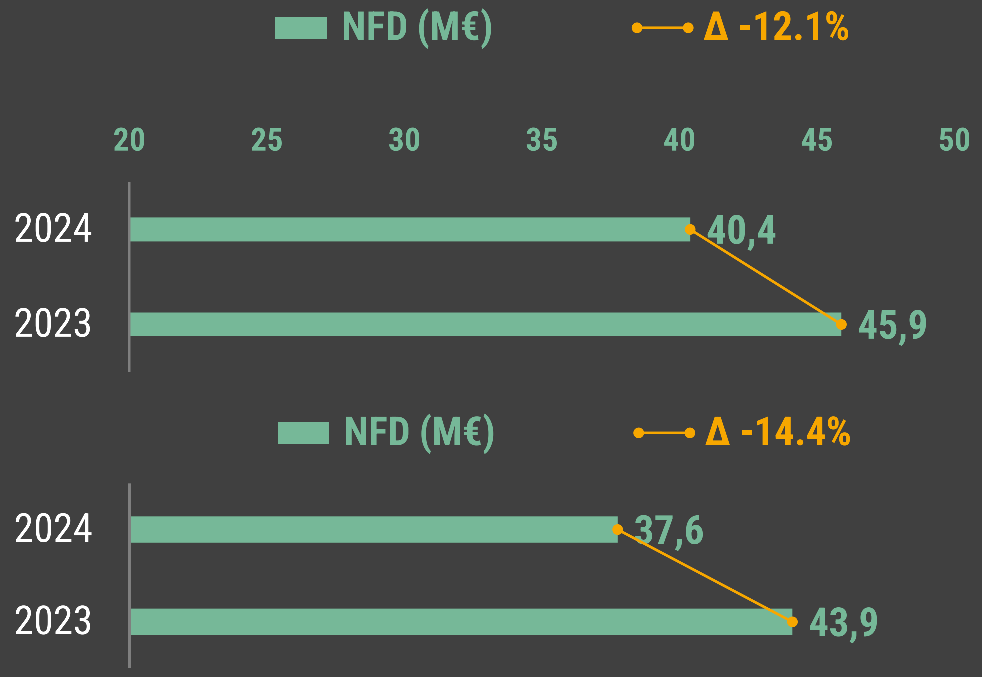
EFFECT ON NET PROFIT

- HIGHER EBITDA
- NEGATIVE EXCHANGE RATE DIFFERENCES
- PROFIT AND DIVIDEND OF EAPS
- IMPAIRMENT OF INVESTMENT IN ADP MLADENOVAC

NET FINANCIAL DEBT

AD PLASTIK GROUP

AD PLASTIK D.D.



EFFECT ON DEBT

- TOOL COLLECTION
- WORKING CAPITAL

INVESTMENTS

2021	2022	2023	2024
10.2 million €	6.9 million €	8.9 million €	12.9 million €

CAPACITY UTILIZATION

63%

EU + SERBIA

AFFILIATED COMPANY EAPS (JV)

130.3	M€	REVENUE
9.9	M€	EBITDA
7.6	%	EBITDA MARGIN
6.2	M€	NET PROFIT
4.3	M€	CAPEX

- MODEL CHANGE IN SERIAL PRODUCTION
- INDUSTRIALIZATION COSTS
- RENOVATION OF MACHINE PARK

MAIN FEATURES AND FINANCIAL RESULTS Q1 2025

C

EXPECTED LOWER
TOOL REVENUE

DELEVERAGING AND
RESTRUCTURING

MAIN FEATURES Q1 2025

INCREASED
CAPACITY
UTILIZATION

NEW DEALS
126.8 M

PROFITABILITY
GROWTH

POSITIVE EXCHANGE RATE
DIFFERENCES AND EFFECTS OF EAPS

THE NEWLY REGISTERED CAR MARKET

- 28.7% GASOLINE
- 35.5% HYBRIDS (HEV)
- 9.5% DIESEL
- 15.2% BATTERY ELECTRIC VEHICLES (BEV)
- 7.6% PLUG-IN HYBRID ELECTRIC VEHICLES (PHEV)
- 3.4% OTHER

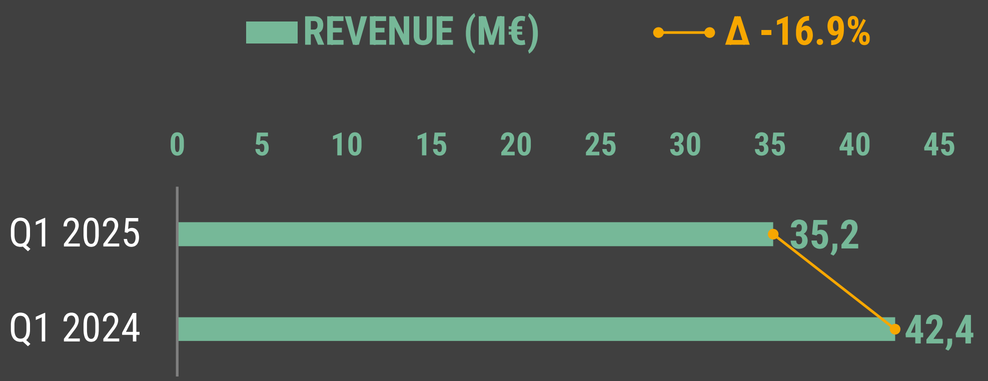
EU MARKET

2.7 M

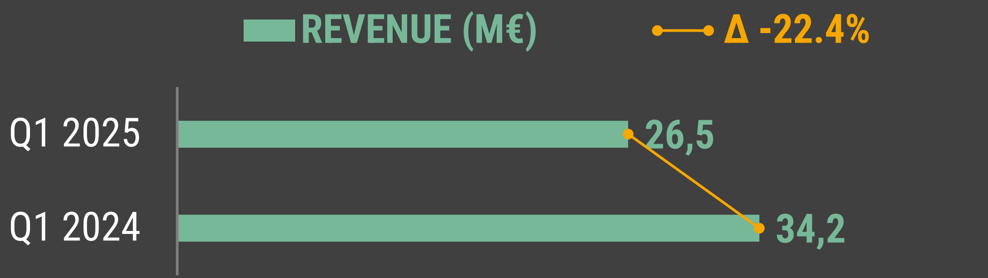
(Δ -1.9%)

OPERATING REVENUE

AD PLASTIK GROUP



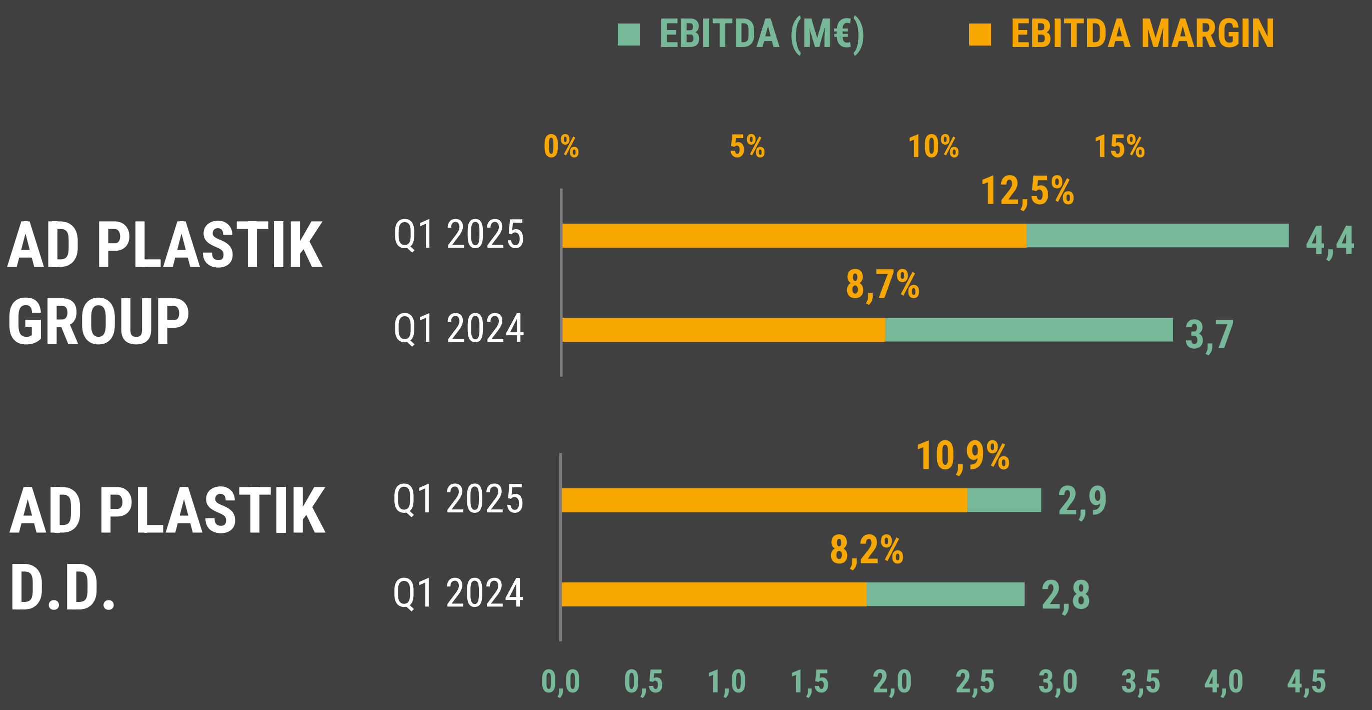
AD PLASTIK D.D.



EFFECT ON REVENUE

- EFFECT OF TOOLS IN 2023
- GROWTH IN REVENUE FROM SERIAL PRODUCTION

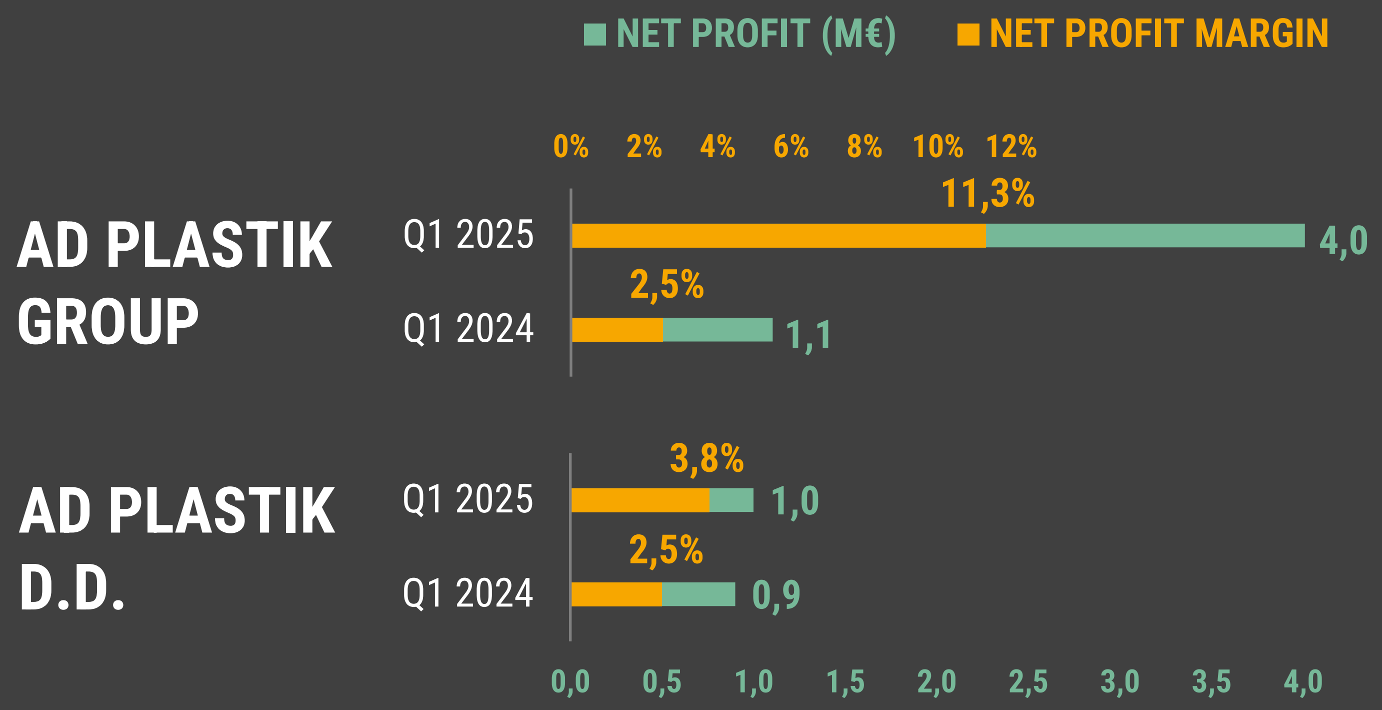
EBITDA



EFFECT ON EBITDA

- PROFITABILITY OF NEW PROJECTS
- INCREASED CAPACITY UTILIZATION

NET PROFIT

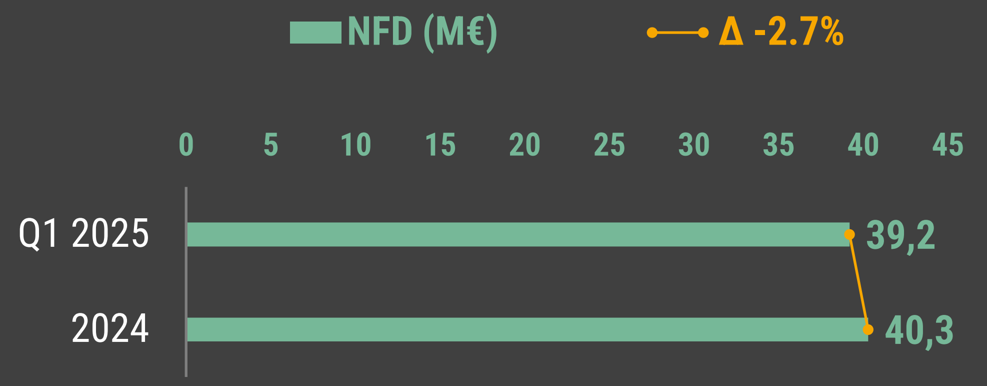


EFFECT ON NET PROFIT

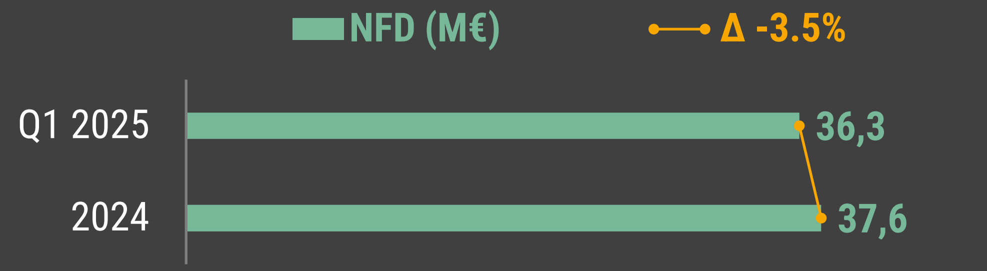
- EBITDA-RELATED EFFECTS
- EXCHANGE RATE DIFFERENCES
- EFFECTS OF EAPS

NET FINANCIAL DEBT

AD PLASTIK GROUP



AD PLASTIK D.D.

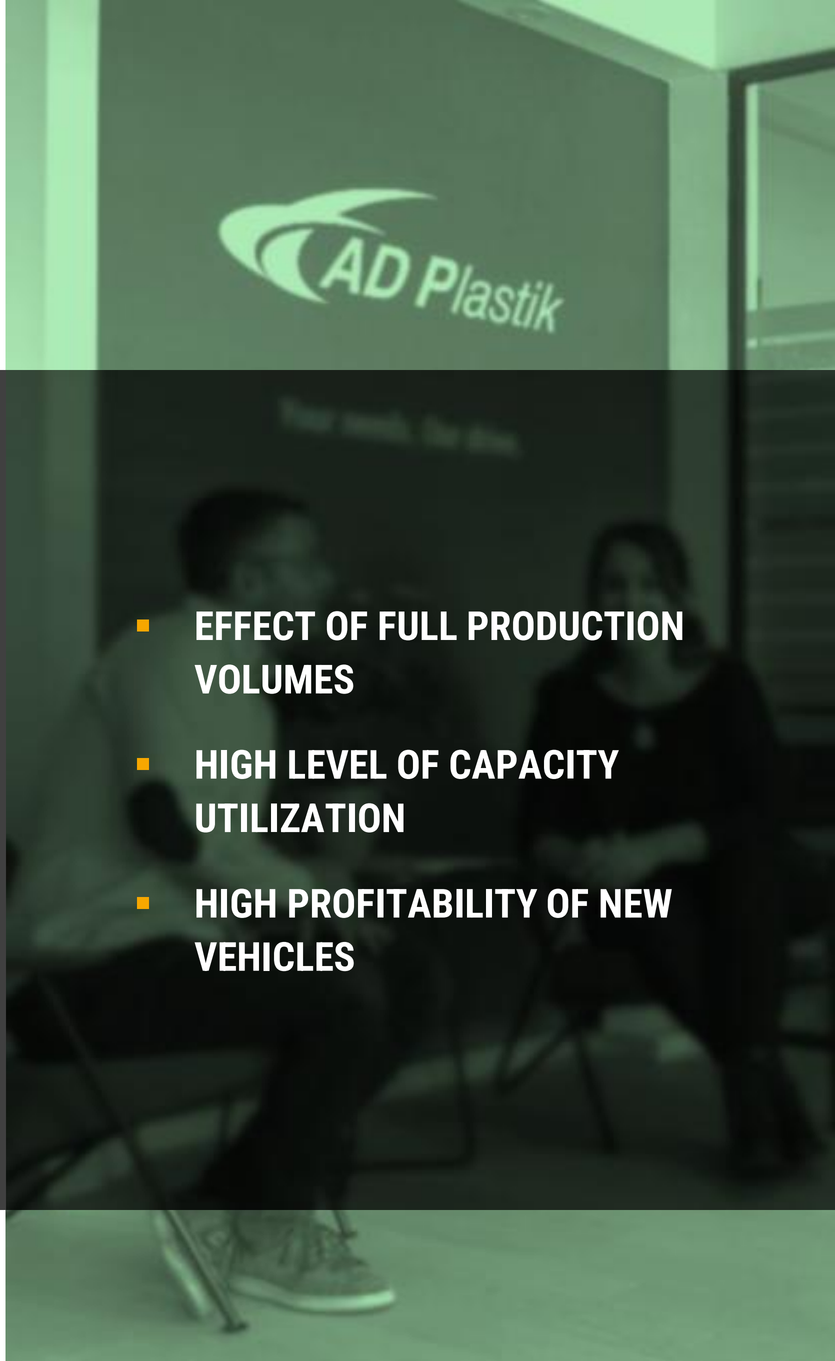


EFFECT ON DEBT

- RESTRUCTURING
- REGULAR REPAYMENT OF EXISTING DEBT

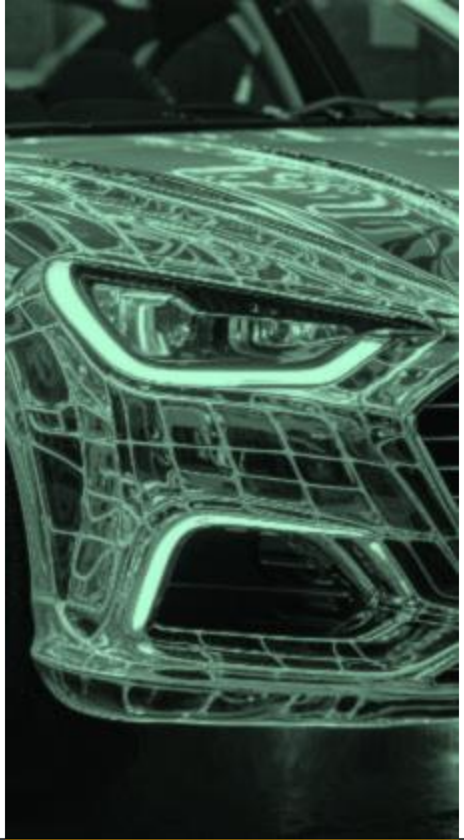
AFFILIATED COMPANY EAPS (JV)

42.4	M€	REVENUE
6.3	M€	EBITDA
14.9	%	EBITDA MARGIN
4.4	M€	NET PROFIT
0.2	M€	CAPEX



- EFFECT OF FULL PRODUCTION VOLUMES
- HIGH LEVEL OF CAPACITY UTILIZATION
- HIGH PROFITABILITY OF NEW VEHICLES

EXPECTATIONS



D

EXPECTATIONS

REVENUE GROWTH (FROM OWN PRODUCTS)	CAPEX	EBITDA MARGIN
6 %	5 mil.€	12 %

ANNUALLY

QUESTIONS AND ANSWERS